HELP WANTED ADVERTISEMENTS

HELP WANTED-Female.

TYPISTS—Take courage: take advantage of every opportunity until you have located the position you seek; note also the opportunities listed under Employment Agency-Commercial. Many owe their start in business life to the aid of an agency, Look at them NOW. Couldnes also to consult that

position country; references required. Tel. tween 11 and 1 daily. Gien Cove 488. P. box 472. O box 472.

WAITRESS in private house until June 3: references required. Apply 21 West 52d Sunday before 12 or after 6, Monday before 15 or after 6, Monday befor

fere 11. West 52d for after 6, Monday be-WAITRESS-CHAMBERMAID (white), country, near Ridgefield, Conn.; good refer-succes necessary; wages \$55. Mrs. Peck, 218 5, 72d, Monday, 9 to 1 A. M. VANTEO-Two girls (white) in private American family, seashore for the summer, the chambermaid-waitress, the other cook; ferences; wages \$50 and \$55. Telephone linelanger 1797. WANTED-Lady to do smooking on several children's dresses. Write Box 47, 1510

WOMEN-ATTRACTIVE
OPPORTUNITY.
We want a few women of refinement, strong personality, good education, who are accustomed to meet the
public, for work that is both dignified
and highly profitable. You will find
this opportunity mighty interesting and
just what you want for the higher
income you desire; women 25 years

WOMEN over 30, educated and refined, to register members for a Mothers' club; apperience not essential; salary, \$20, in-reased to \$40 when competent. C 2221 Jerald, Herald sq.

Meraid, Herald sq.

WOMAN, middle aged, help with children, light housework, mending; good home, good wages. Apply at once, Mrs. W. E. Morrison, West Point, N. Y.

WOMEN, experienced, canvass for vacuum cleaners, washers, ironers, radiophones, &c.; salary and commission. House Electric, 44 West 57th.

WOMEN to sew; goods sent prepaid to you deor; plain sewing steady work; no cantasseing. Send reply envelope for prices paid. Universal Co., Desk 3, Philadiphia, Ps.

WOMAN, educated, ambitious, initiative, to

COMAN, educated, ambitious, intilative, to be trained for executive position; excellent poportunity; educations field; \$1,500 with comus. McConaughy, 522 5th av., room 323. cooking and downstairs work; , single, stenographer and type-latian; graduate of commercial pusiness college; experience export work preferred; salary experience. In replying state cand calary desired. A 143 Freat.

WOMAN for dispensary, to act as cork, \$45 per month, board and all with references, \$91 E. 19th st. WOMAN, HELP WITH COOKING, UNDAY WORK, SCHRAPFTS, 47

Employment Agency—Commercial.

THE VOCATIONAL BUREAU, 17 W. 42.
Stenographers (8)—Protestant firms.
(1) Downtown, H. S. Grad., 5 years' exp.

\$25-\$30.

(2) Insurance co., 42d st., \$23-\$25.

(3) Nationally known co.'s, \$15-\$25.

ELEANOR D. MOOG.

ANDERSON BLDG., ROOM 25.

ANDERSON BLDG., ROOM 25.

12 John st.

COTTIAND 5780.

NO ADVANCE CHARGE.

CLERICAL positions open for Christian gris; \$12-\$15; many desirable stenographic and bookkeeping positions. A. J. Holmes Agency. 145 W. 41st st.

STENOGRAPHERS, thoroughly experienced; \$20-\$50; Christian firms; brokerage, engineering; registration free. Call carly, Ace Employment Exchange, 198 Fulton st.

WE have numerous positions open for stenographers, bookkeepers, typists and junior clerks. Mabel F. Chumley, 25 West 42d st.

ELITE AGENCY, 81 NASSAU ST.

RE. Mabel F. Chumley, 25 West 42d st.
Longacre 9192.

ELITE AGENCY SI NASSAU ST.
enographer, 255, typist, 518; clerk-typist,
322; Christian firms.
ENOGRAPHER, 325; typist, long carriage,
2. Security Employment Exchange, 51
t 42d.

Employment Agency-Domestic.

Are you a cook?
A houseworker?
A chambermaid or waitress?
We have the best positions obtainable, and they are free to you.

LAZARE'S,

POUR English, 4 Scotch footmen, \$90; 3 Scandinsvian couples, \$150-\$100; Sweedsh cook, \$10; Itlah chambernaids, waitreses and cooks, high wages. Anderson's Agency, \$34 Lexington av.

LANG & ROECHERER CO., 1800

13 WEST 33D ST. ESTABLISHED 1890
Cooks, chambermaids, waitresses, kitchennalds, laundresses, governesses, nurses, louiseworkers: also butlers and couples.

MANY GOOD FLACES.

Cooks, chambermaids, waitresses, Houseworkers, useful maids, nurses, governesses, couples.
Wetter's Asency, 20 West 43d at:

HAM BER MAID-WAITRESSES, cooks, kitchenmaids, laundresses, houseworkers, usrees, parlormaids, waitresses, couples, wortows, 721 Lexington av., corner 58th, laza 1234.

morning, MHS. ATKINS, 603 Laxington av.

COOKS, \$70-\$100; kitchenmaids, haundresses,
chambermaids; couples (butlerscosks). Kernaghan Agyncy, 84 idt av.
HMEDIATELY - COOK. SCANDINAVIAN
OR SCOTCH, CITY APARTMENT; COUNTRY LATER. WINTHROP BUREAU, 47
WEST 42D, ROOM 586.

COOKS, chambermaids, couples, tous-workers, Berta Carlaon's Agencies, 2280 Broadway, corner \$2d. Schupler 1076; 787 Lexington av., near 61st.

COOKS, waitressen, laundressen, chambernaids, houseworkers, complex, Hesman
Agency, 686 Madhem av. Offices at Green
witch 23d Stanford.

BLAINTE Employment Agency furnishes ef-

HELP WANTED-Female.

RELIABLE colored help for private and public work; day workers supplied. Cumberland Employment Agency, 347 Cumberland st., Bkiyn., N. Y. Prospect 7823.
COOKS, chambermaids, waitresses, nurses, houseworkers wanted immediately. 9 East 22d et.
MASON'S Agency, 18 W. 43d—Cooks, couples, chambermaids, waitresses, nurses, houseworkers.
COOKS, chambermaids, waitresses, houseworkers, kitchenmaids, couples, Mason's Agency, 25 W. 42d.
CHAMBERMAIDS, 25 cooks, kitchenmaids, laundresses; waitresees. Mrs. Cramer

AGENTS—WOMEN ONLY

CHAMBERMAIDS, 25 cooks, Ritchenmains, laundresses; waltresses, Mrs. Cramer Agency, 300 Fifth av. CHILDREN'S unress, assistant house mother: institution: couples. Universal Employment Bureau, 825 Madison av. HOUSEWORKERS; waltresses, ch'bermaids, cooks; excellent positions. Tinka Andresse Emp's Ay, 2294 Bway, nr. 83d. Schuyler 7992. COOK, houseworker, chambermaid, laundress. McLeod Agency, 214 W 138. And. 4689. 4669.
ROSE M. WERNER, 122 E. 59th, Plaza 4647.
Couples, cook, chambermaid, butlers.
FIRST and second haundress for country.
BRENNAN AGENCY, 605 Madison av.

WE CAN PLACE
To girls and women per month after four vecks' instruction; day, evening and home trudy courses. Call or write for particulars. NEW YORK SCHOOL OF FILING.

9 West 44th st. AN INDEPENDENT income is assured Wilfred Graduates of Hair and Beauty Culture,
day, evening classes. Cnil, arrie Wilfred
Academy, 753 7th av. (50th st.), for booklet
H. Phone Circle 19220.
EARN \$50 weekly through Professor Rober's
famous Hairdress, Manleure, Beauty School
10. West 42d et., or Brooklyn, 15 4th av.
Newark Branch, \$47 Broad st. Circuiar. BE a stenographer in 30 days or secretar, in 60 days; free trial lessons given at ou scheol: catalogue on request. Moon' Schools, 50 East 42d st., New York.

AGENTS WANTED.

AGENTS-ENORMOUS PROFIT-

New article; big demand; every merchant and business men must have it; \$25 to \$50 and upward per day; inexperienced agent got 14 sales out of 16 calls; his profit \$73.50; territory going fast; sample FREE; send dime to cover mailing. Business Builders, Dept. 128, Athens, N. Y.

BOOKKEEPER, moderate slzed printing office and assistant to manager; previous
dims to cover maing. Business Builders,
Dept. 128, Athens, N. X.

BOOKKEEPER, moderate slzed printing office and assistant to manager; previous
systemated to continue without heat or tools and
guaranteed to outlive tire or tube, saving
60% over unclanzing: tremendous demand
Write at once for particulars and free
sample. Shoorpatch Rubber Company, Phila
delphia, Pa. Dept. 12.

AGENTS-455 aveck, side line for live travelling salesmen, covering small towns, who
can sell advertising; one cail, easy selling
proposition; banks exclusively: pocket port
folic 25% commission. Write fully, size
territory, Thrift Syndicate, 1553 W. Madison, Cilicaro.

AGENTS-58 day; ateady pay; display new
style writen guaranteed hoelers; must
wear or replaced free, 23 styles; wonderful
silks, all colors; experience tunecessful
sparse time satt factory; sapplaced for
new stalniess steel cultery. No capital or
resperience meeded. Sample furnished. Try
if out. Jennings Mfg. Co., Line 48, Dayton, Ohlo.

BOY-Strong boy to help in shipping department: also erraud boy; 16 to 17 years;
selected by hundreds of tirms; watch
these columns daily fer opportunity and if
you are needed by hundreds of firms; watch
these columns daily fer opportunity and if
you are needed by hundreds of firms; watch
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you want a position immeditely also note
willing to do his own cooking; indee, siry
darkers—are defensed by inspect house; columns day
the "Employment Agency-Commercial

STENOGRAPHERS, legal (many), \$20-\$35; others \$16-20; bookkeepers, typists, clerks Brody Agency 239 Broadway.

STENOGRAPHERS, beckeepers, typists, clerks Brody Agency 239 Broadway.

STENOGRAPHERS, beckeepers, typists, clerks Brody Agency 239 Broadway.

STENOGRAPHERS, clerks Christian firms; bookkeepers, unmerous positions; free registeration. Van Tyn Agency 249 Broadway.

STENOGRAPHERS, clerks, Christian firms; inany good openings. Elite Agey, SI Nassau.

STENOGRAPHERS, clerks, Christian firms; namy good openings. Elite Agey, SI Nassau.

Employment Agrocy—Domestic.

auto wash brush; every car owner buys; big commissions; act quick for territory, Ad-dress Clemens Mfg. Co., Commerce Bidg., Erie, Ps.

AGENTS WANTED—Salesmen make big money selling our shade, retails \$2.95, equals \$20 visor in appearance and effi-ciency. Auto Sunshade Mfg. Co., Los An-geles, Cal. GENTS-Our Hold Tite ironing board covers are sure sellers in every home; the diggest 50c. selling article; 100% profit, deal Specialty, 85 Schermerhorn st., Brook-va, N. V. lyn. N. V.

AGIENTS-Man in each town to refinish chandellers, brass beds, autos, by new method: \$10 daily without capital or experience. Write Gunmetal Co., 5 Ohl, Decatur.

III.

AGENTS wanted to advertise our goods and distribute free samples to consumer; 90 cents per hour; write for full particulars. American Products Co., 5889 American Bide., Cincinnati, Ohio.

Bids., Cincinnati, Ohio.

AGENTS-Literally coining money applying monograms on automobiles: you charge \$1.50, profit \$1.40; ten orders daily easy; free samples. Worcester Monogram Co., Worcester, Mass.

AGENTS-We start you without a dollar. Soaps, extracts, perfumes, tollet goods; experience unnecessary. Carnation Co., Lept. 230 St. Louis.

CRAUFFEUR who is entirely familiar with Cadiliac Car and good mechanic: excellent references will be required. Tel. 8500 Bryant, Monday, 1. CHAUFFEUR wanted, competent, willing to be generally useful around place. Apply with references, 97 Union av., Mamaroneck, N. Y. CHAUFFEUR-Best references. Apply Mon-day, Waldman, 215 West 88th st. CLERK, experienced, employment agency, 6th av. clientele, liberal salary; experienced man only need answer. A 2130 Herald, Herald square.

des, chambermaides, governesses, nurses, sides, iaundresses, governesses, content of the content

Thoroughly experienced couple wanted to take entire charge permanent home, without laundry, in Hartford, Conn. Interview at 120 West 70th at, apartment 6A. Monday, May 15, between 10 and 12 A. M. Inquire for Mrs. WISE. Only those with satisfactory references considered. AT Blue LG. Ell W. 86th. cor. Breagh.
Splendid Blaces. good Wages: couples.
COOKS, Waliteases, laundressen, general houseworkers, nurses: city, country.

AT MRS. THEO. MALMEERG'S
SWEDISH AGENCY DESTABLISHED 1881),
1648 LEXINCTON AV. (75TH).
Select help. All positions. Private families,
MRS. R. STRICKER & NEPHEW.
An office for MI NATIONALITIES: priAn office for MI NATIONALITIES: priTale families, an excitions: good wages.

COLLEGE MAN.

(An Unusual Opportunity).

We are looking for a college man (preferably one who has worked his way through college) for a position requiring aggressiveness and hard work, and which has the peculiar merit that a man may name his own income: \$5,000 to \$10,000 per annum easily, if you can qualify. Reom 605, 118 West 44th st. Call any morning before 1 o'clock.

COLLECTOR AND TRACER WITH EX-PERIENCE ON FURNITURE OR BOOKS, K. E., 500 HERALD, HERALD SQ.

COOK and useful butler. Call Lenex 9862 or 75 East 87th st., between 7-9 P. M.

HELP WANTED-Male.

AGENTS WANTED.

BOOKKEEPER, assistant, about 25 years old, Christian, permanent position with established concern; salary commensurate with ability: state fully experience and salary desired. N 675 Herald, 280 Bway.

COUPLE—Young, white, cook and butler; take entire charge of house in Bronxville family 2 adults, 1 child and nurse; no laundry; good wages; must be competent and willing; personal reference required. Call Bernhard, 182 W. 58th, Monday, 11 to 1. willing: personal reference required. Call
Bernhard, 182 W. 58th, Monday, 11 to 1.

COUPLE (white), chauffeur and handy man,
for all year position in Lawrence, L. I.;
wile to again in house, also laundry; have
use of three rooms and bath over garage,
state caperience, references and calary expected for both. Box M68, 266 Cable Bldg.
COUPLE—White, wanted as butler-valet,
chambermaid-laundress; also a crok; good
break maker; for small family on Long
leiand. Write particulars, naming references to A 2123 Herald, Herald sa. Female.

Female.

A 115. 831 West Adams st., Chicago.

Female.

AGENTS—WOMEN ONLY
make \$10 daily selling our new sanitary article which every woman must have. Call or write, Ideal Specialty Co., 85 Schermerhorn st. Brooklyn, N. Y.

AGENTS:—Spare time work, \$3 an hour demonstrating Simplex froning Board Covers in your town; something new; sells every home. W. J. LYNCH, Springfield. Ill.

LADIES:—\$6 day spare time; experience unnecessary; guaranteed waterproof apronsidanty, durable, never need laundering; sample free. Jennings Mfg. Co., Apron B 414 Dayton, Ohlo.

HELP WANTED—Male.

Chamberinald-laundress; also a ctck; good beat family family on Long lainnd. Write particulars, naming references, to A 2123 Herald, Herald Ser; for saving the lainnd, white, to live in Far Rock-away year round; man to coke and general housework. Call Monday, between 11 A. M. and 5 P. M. Nathan, 504 West 145d st., apj. 281.

COUPLE, white, wanted; experience dainty, durable, never need laundering; sample free. Jennings Mfg. Co., Apron B 414 Dayton, Ohlo.

HELP WANTED—Male.

COUPLE: white; chauffeur and general housework, with good wages, interview in city during week. O 2504 Herald. Course, good references necessary; and general house work. As a serving the cook; for country, near Ridge-ridge. Course, good cook; reliable, neat and clean. Phone Pelham 2118-J, or write 102 Loring av., Pelham N. Y.

COUPLE: white; chauffeur and general man; wife cook; for country, near Ridge-ridge. Course, good cook; reliable, neat and clean. Phone pelham 2118-J, or write 102 Loring av., Pelham 2118-J, or write 102 Loring a

COMPLETE OUTFIT FREE

SY EDISTRINS NOW

WAXMAKER BEAUTY SCHOOL.

435 5th Fv., near 39th, opp. Lord & Tay'or.
Leading School th America.

Earn \$30 week.

Haird-sealing and Maricuring.

All branches taught; register now for light outfling to cannot fill the demand; reach out how for success in an environment of the control of the contro

ADJUSTER, paper bags: experienced, on satchel bottom, bag and sack machines. MILLER, TOMPKINS & CO., 485 Washing-

dress Y 2177 Herald, 280 Broadway.

CREDIT ASSISTANT, young man, knowledge bookkeeping, capable corresponding; some credit experience preferred; Protestant; good habits; state salary desired. K 2026 Herald, Herald sq.

DRAUGHTSMAN, ARCHITECTURAL, familiar with interior details and designs; state age, experience and salary expected. Box 383, 1214 Wilson Building.

DRAUGHTSMAN wanted for interior marble, also capable of taking off quantities. Apply to A. Arnosti, care Lautz, Missouri Marble Co., Carthage, Mo.

DIAFTEMAN—General contractor wants Marble Co., Carthage, Mo.

DIAFTSMAN—General contractor wants rapiable draftsman and quantity man. A 2120 Herald, Herald so.

FARMER—One who has experience in all branches of farming, including taking care of live stock and poultry. Call Monday at 135 Hudson st.

FARM help, several; gentlemen's places. Mathewson-Hillis Farm Agency, 6th av. and 49th.

CARDENNER and wife no children. Salary desired. N 673 Herald, 280 Bway.

BOOKKEEPER with experience in corresponding and adjusting complaints to take charge of complaint department; Catholic, Aprly, stating age, experience, present employment. Q 630 Herald, 280 Broadway.

BOOKKEEPER, stenographer, one familiar with the plumbing line desired. Apply by letter in own handwriting, David Brandt, Inc., 467 E. 155th st.

BOOKKEEPER, assistant, and general office clerk; state experience and salary. O 224 Herald, Herald sq.

BOOKKEEPER, moderate sized printing office clerk; state experience and salary. O 224 Herald, Herald sq.

BOOKKEEPER, moderate sized printing office and assistant to manager; previous experience required. D 559 Herald, 280 B'way.

BOOKKEEPER, moderate sized printing office and assistant to manager; previous experience required. D 559 Herald, 280 B'way.

GARDENER, farmer's helper, middle aged.

AND COMMISSION. Call Monday of the commission of development av., Port Chester, N. Y.

CTALIFFEURS

FOR GOOD, STEADY POSITIONS AT REST PREVAILING WAGES TO OPERATE CARS. MUST BE OVER 20, MARRISO, PURNISH GOOD REFERENCE. AND HAVE HAD AT LEAST 2 YEARS STEADY FOR THE CARS. MUST BE OVER 20, MARRISO, PURNISH GOOD REFERENCE. AND HAVE HAD AT LEAST 2 YEARS STEADY FOR HAD AT LEAST 2 YEARS. MAD HAVE HAD AT LEAST 2 YEARS STEADY FOR HAD AT LEAST 3 YEARS STEADY FOR HAD AND HAVE HAD AT LEAST 3 YEARS STEADY FOR HAD AND H

CHAUFFEUR, 25, married, Cadillac, private experience; only unquestionable references required; prefer one with former employer over 5 years; permanent position; state particulars. C. N., 355 Herald Sq. Branch. MANAGER, office, experienced man of good personality and references, with knowledge of bookkeeping and checking credits, to take charge of auto finance corporation. N 637 Herald, 280 Broadway.

CHAUFFEUR, white, reliable, sober, experienced driver for Caddilac; good mechanic; willing to do work around house in spare time; steady position for private family. Brenx: references required. A 2129 Herald, Herald ag.

MACHINIST—Opportunity for advancement for neat appearing live wire, 30 years of quired as to character and ability. Y 2220 Herald, Herald ag. CHAUFFEUR, thoroughly experienced, wanted by private family in country: highest references required. Apply by letter, giving full particulars. O 2230 Herald, Herald sq. MACHINIST, good, all around mechanic to repairs, upkeep. Cone Co. of America 3d st. and Vanaist av., Long Island City. MACHINISTS or toolmakers and benchands; give birth date, experience an wages expected. Q 633 Herald, 280 B'way.

> HERE'S THE OPPORTUNITY.
> ARE YOU THE MAN! If you would like to be taken at you own valuation and given IMME. DIATELY an assignment that will both train and

PAY YOU WELL and quickly land you in an EXECU-TIVE PORITION, with a full career of FINANCIAL INDEPENDENCE, you're the man we're looking for. We're a New York institution; we'll extablished, progressive and absolutely dependable. We're

MAKING MEN MAKING HISTORY. This opportunity is especially for the man who needs at least TWICE AS MUCH MONEY

as he is getting now. Enough to give him the comfort and content he would like to enjoy. MR. KERR, room 313, 32 Broadway. CALL 10 A. M. MONDAY

MEN. IF YOU HAVE ABILITY WE HAVE POSITIONS. MOTION PICTURE ADVERTISING CO., GOTHAM BANK BUILDING, COLUMBUS CIRCLE.

MEN-Summer work teacher or advanced atudent; valuable business experience; op-portunity for permanency; good salary. H. D., 385 Herald square. MEN-We want men that are specialty salesmen to promote the sale of boiler compounds and belt dressing; big money to be made for the right sort of selling man; we cover the United States. Standard Engineering and Lubricating Co., 220 West 42d at. HELP WANTED-Male.

MEN-50 MEN. PIGNIFIED
WAY
PREVIOUS
EXPERIENCE
IN SELLING
NOT STRICT
LY N E CESSARY, AS THE
CORPORATION
M A INTAINS
ITS OWN SYSTEM.
UNUSUAL
OPPOR TUNITIES FOR
THOSE SE
LECTED. APPLY SUITE

1101, 120 W. 42D ST.

MECHANIC-All around computing scale. G 1568 Herald, Bronx.

OFFICE BOYS:
They are looking all over town for You! Make a daily habit of looking at these columns for help wanted opportunities: also consuit the "Employment Agency — Commercial" columns. Look at the opportunities listed there NOW.

PICTURE AND FARM SALESMAN: must be experienced. Apply U. S. Frame and Picture Co., 46 Vessey at., New York City. PIANO BALESMAN, OUTSIDE CLOSER, TO FOLLOW «CANVASSERS! PROSPECTS AND STORE LEADS; GOOD PROPOSITION; BALARY AND COMMISSION, LAUTER PIANO COMPANY, 146 NEWARK AV., JERSEY CITY, N. J. PRODUCTION CLERK, competent, in Jersey City factory; good opportunity; steady work; give age, experience and salary de-sired. Y 2209 Herald, 280 Broadway.

SALESMEN.

CONSOLIDATED GAS CO. REQUIRE SEVERAL OUTSIDE SALESMEN.

CAN MAKE GOOD PAY AT START: EXPERIENCE NOT

ASK FOR MR. BURCKHARDT, 175 EAST 114TH ST.

STOCK SELLING ABILITY MOST EASILY TURNED TO LARGE PROFITS THROUGH OFFERING SHARES OF RADIO COMPANY THAT AFTER FOUR YEARS' EXPERIENCE TURNING OUT HIGH POWERED WIRELESS EQUIPMENT FOR GOVERNMENTS IS NOW GOING INTO QUANTITY PRODUCTION OF BETTER CLASS RECEIVING SETS. LEADS FURNISHED REAL MERIT IN THE PROPOSITION AND REAL PROFIT IN YOU

DEVELOP NEW OUTSIDE BUSI-FOR A MAN WHO CAN MEET OUR REQUIREMENTS AND PRODUCE RESULTS. APPLY W. A. HATHA-WAY COMPANY, 62 W. 45TH ST.,

NEW YORK CITY.

OF CHARACTER AND INTEGRITY. ABLE TO SELL, LOOKING FOR GOOD PAYING PROPOSITION WITH BIG FUTURE, WRITE TO C 2231

HERALD, HERALD SQ.

SALESMEN, SECURITY.

SECURITY FOR MONEY INVESTED Experienced salesmen find no diffi-culty in offering our opportunity, which is EASY SELLING. O 2238 Herald, Herald sq.

BALESMAN.
WORLD'S LARGEST MANUFACTURERS OF ART CALENDARS FOR ADVERTISING BLOTTERS, FANS, GREETING CARDS, ETC., HAS OPENING IN METROPOLITAN DISTRICT FOR AGGRESSIVE SALESMAN. GIVE FULL QUALIFICATIONS IN LETTER FOR PERSONAL INTERVIEW. 0 2244 HERALD, HERALD SQ.

SALESMAN, OPPORTUNITY KNOCKS. Man with vision to big future, native selling ability, experience any line, present and fu-ture possibilities unusual; state qualifica-tions. Box O 2248 Herald, Herald sq.

SALESMAN AND MANAGER'S ASSISTANT.

Young man in millinery department of specialty store: one with experience preferred. See Mr. Sheehan, 75 5th av., 2d floor, bet. 9 and 12:30. Take elevator.

PHONE MURRAY HILL 1833.

SALESMAN.

SOMETHING NEW! Serious minded men who are really full of ambition and are desirous of making a permanent connection should see me immediately.

This is a new line of production which promises to develop into one of America's great industries. The product is new and interesting, of exceptional merit and in demand in numerous manufacturing lines. Our new factory in the metropolitan district, already in production, will greatly assist you in getting business.

The future will require a large number of capable men and your suc-cess will be limited only by your abfi-ity to develop with the business. Men who show determination and ability to succeed will find ample opportunity for advancement.

Our salesmen work on definite pros-pects. Every morning they know whom they are going to see, as they are sent out on live leads to call on people whose interest in our product has already been aroused. We de-velop these leads.

THIS IS REAL COOPERATION. We have mailed to 5,000 business men a brief outline of our product and its possibilities.

As a result more than 3,000 business men have already become stock-holders. Many others are expecting our representative to call. We have openings for several ambitious men who can present the entire subject in a gentlemanly way.

Every facility is available to enable If you have a friend who has the proper qualifications and who also wants a high class, dignified position selling securities, bring him with you.

If they can do it, so can you.

Call Monday, May 15, between 9 DIRECTOR OF SALES.
ROOM 1101. 700 SIXTH AVENUE,
CORNER 41ST STREET.

SALESMEN.-I want 25 men who want to make \$2,000 each during the coming 30 days! Quick money is to be made for the reason that the price of the shares will shortly be advanced. Only one call should be necessary.

Live, courteously aggressive, keen fellows are wanted. 48 hours after you should thank me for you daily commission checks, if you just have ordinary horse sense and the will to do for yourself.

ability to sell Rainier worm drive

RAINIER MOTOR CORP.

SALESMEN.

If you can represent a sales organ-ization in a sound, truthful manner; if you are straight thinking, intell-gent and present a correct appear-ance; if you are ambitions and big enough to take instructions, you may learn through a personal interview that there exists right now a genuine opportunity for an unusually profit-

PAUL E. EVANS.

Whole or part time; we will show on how to earn \$100 to \$200 weekly, alling our shares to definite prospects selling our sine.

And customers.

District managers will be appointed
and cities allocated to men who prefer
to live out of New York; cooperation
of the best given.

Mr. Thomas, room 426, 1493 Broadway, New York city.

who can and will work direct for Brick Manufacturing Company in disposues of an issue of 8 per cent. profit sharing notes, guaranteed to pay in addition large profits. Brokers not desired. Great opportunity for right men. Address, with references, P. O. box 871, Martinsburg, W. Va. SALES PROMOTER and mapager, with personality, to develop countrywide distribution of a new product of a scientific mature; familiarity with advertising, letter writing and sales promotion work essential; excellent opportunity for a capable man. Applicant please address in writing N 2002 Herald, Herald sq.

SALESMEN—Men who have had previous industrial life insurance experience can make profitable connection for whole or part time; no stocks, bonds or real estate. Call after 10 A. M. at 104 Manhatan Life Building, 66 Broadway. Ask for Mr. Husk.

TOR IMPROVED REAL ESTATE IN SMALL TRACTS; LIVELY-LIBERAL COMMISSION. DRAWING ACCOUNT TO INLIABLE MEN: MARRIED MEN PREFERRED; CIVE PARTICULARS AND PHONE. N 1672 HERALD, 286 BWAY. I want two good men to work with me in New York; absolute integrity first resistance necessary; big pay and splendid opportunity for quick promotion to highly paid managerial position. Call room 301, 130 Big., Atlanta, Ga.

SALESMAN. We have an excellent opening for experienced salesman to cover Middle-West States; should be acquainted with sta-tionery jobbing trade. State age, experience, salary desired and further particulars. K D 308 Herald, Herald sq.

HELP WANTED-Male.

THE FOLLOWING IS A PERSONAL LETTER RECENTLY WRITTEN BY OUR MR. PETERSON TO HIS ACQUAINTANCES IN THE SELLING FIELD. WE ARE TAKING THIS METHOD OF "BROAD-CASTING" IT SO THAT IT MAY WAVE AN APPEAL TO OTHER MAKE AN APPEAL TO OTHER MEN OF HIGHEST CALIBER WITH WHOM WE HAVE NO MEANS OF COMING IN CONTACT PERSONALLY.

Jersey City, N. J., May 12, 1922.

I am sending this message to-day to you and to several other salesmen whom I count among my friends. I have two reasons for doing this: First, to let you know where I am and what I am doing: Second, to tell you of an opportunity which I honestly believe to be unparalleled in American business to-day.

opportunities like this are not open long, and I feel so strongly that you should not miss it that I want you

As you know, my experience as Director of Sales and Lecturer for the oldest and best known school of Salesmanship in the world brought me in contact with selling organizations and business houses throughout

I know intimately the opportunities offered by selling organizations of every type. I was in close touch with big figures in various phases of industrial life. Several very flattering offers were made me which would have meant not only increased sal-ary, but increased responsibility. I declined them all. But when, a few months ago, the opportunity came to me to join this organization, I re-alized that here was something too big to miss.

You will understand that I have no desire to dissuade any man from any line of work in which he is happy, and in which he is progressively prospering. But Life Work is a serious matter. Happy the man who finds it hefore thirty. And thousands of men are waiting, just as I was, for what is clearly the chance of a lifetime—an opportunity so rare and so full of promise that to miss it means lasting regrets.

It is impossible to present this op-portunity adequately in a letter. But I can tell you briefly this: The cor-poration with which I am now con-nected is the largest of its kind in America. It is backed by men whose America. It is backed by men whose names are famous the country over. It is expanding at a rate so rapid that more men of the right type must be secured at once. Twenty-five promotions have been made in the past few weeks. Executive positions are filled from the Financial Department, and it is in this Department—the selling end—that you will begin, if you come.

But you will not—unless you so de-sire—stay there. New positions are constantly opening up. And, remem-ber this—sheer merit is what advanced livre. The man is more important than the machine. Places are wait-ing for every man who proves his right to advance. And no personal blas, no unfair play, will block your path

I want you to realize that I am actually understating the case, as I prefer you to find the situation as it exists here more attractive than my limited description can make it. This was my own experience on making the connection, and I know it will be

I can't impress on you too strongly the necessity of acting at once if you

SIDNEY PETERSON Y 2218 Herald, 280 Broadway.

SALESMEN AND STATE DISTRIBUTORS— Office necessity and advertising specialty combined, now being sold in, very large quan-tities; simple demonstration makes quick sale; every office worker a prospect; unique opportunity for live wires to make big money; special proposition State distrib-utors, Apply Room 308, Knickerbocker Bidg. SALESMAN-Reputable concern, long estab-lished, has opening for man to sell sani-tary products to dairles, milk and lee cream plants in Connecticuts acquaintance with those industries necessary; ilberal commis-sion. O 2240 Herald, Herald square. SALESMEN-A newly established bond and mortgage company requires the services of a mortgage and securities salesman; oxcellent opportunity can be created by the right man. Address communications for appointment to Lewis H. May, 18 W. 27th st.

SALESMEN.

Two high powered stock salesmen to sell autemobiles: experience not necessary; live leads furnished. Call before 10 A. M. Monday. Tomilnson, 1876 Broadway. SALESMAN to travel and arrange advertis-ing contracts with general trade; new proposition; character references required; experience unnecessary. Address Salesman-ager, 538 North 52d st., Philadelphia. SALESMEN-Experienced dry goods aniesmen for large wholesale house centrally located in New York city; stat age, experience and previous commission received, K. F. H., 100, 932 Tribune Bidg.

SALESMAN wanted in New York city by one of leading typewriter manufacturers, commission basis. Weekly advance against commissions to reliable man. Address N 670 Herald, 280 Bway.

SALESMAN, calling on drug stores, to handle side line that will get you from \$15 to \$25 weekly; this is a proposition that you will be able to handle with dignity; pocket size sample supplied. Call all week, SALESMEN (2), active. SALESMEN (2), active, educated men for special work in New York and Connecticut; weekly advance and commission. Call 10-12, A. W. Ross, Dodd Mead & Co., 449 4th av. 4th av.

SALESMEN wanted to handle newest invention, soliciting orders to music dealers everywhere; strictly commission basis. Address J. A. Meredith, Martino, N. J.

vention, soliciting orders vention, soliciting orders and soliciting orders of the soliciting orders or SALESMEN to sell Ford cars; must be experienced; good opportunity; season at its reight. Scharlin Bros., authorized dealers, 156 2d av.

150 2d av.

SALESMAN on commission to follow up leads, direct from home office on automobile insurance for casualty company. 7th floor, 81 Failton st., New York.

HELP WANTED-Male

SECURITY SALESMEN. HERE IS THE KIND OF A SELL. ING PROPOSITION YOU HAVE SEARCHED FOR, BUT SELDOM FOUND.

A business which has earne over \$1,500,000 on an invested ca-capital of only \$10,000 during period of 35 years—equivalent over 400% per annum.

A new sales plan which takes you direct to your prospect with-out loss of time or effort, and which will enable you to make a sale a day.

A liberal commission both in Cash and in Common Stock, with the poesibility of quick promotion to the Managership of one of the many additional Branch Offices which this Company is planning

Write fully, stating your past experience in security selling, class of securities handed, average monthly earnings, and give two character references.

Address Treasurer, Box N 671 Herald, 280 Broadway.

Wanted, two high grade security saleamen to sell increase stock issue in successful and rapidly expanding terminal warehouse or ganization in the port of New York on deep water. Company has paid regular dividends since organization three years ago. Purpose of additional stock issue now offered sale is to provide additional warehouse pack for business now being turned away for lack of room. Personal letters of introduction to prospective buyers from officers of the company. N 665 Herald. 280 Bway.

SECURITY SALESMAN.

Corporation established 24 years is planning further expansion and wants experienced security salesman who can furnist references to sell portion of its well secure 8 per cent, preferred stock; company is well rated; bank references given; commission basis. Cell any morning, between 9 and 12 room 2102, 220 West 42d et.

SEVERAL splendid openings for inexperienced high school boys. A. J. Holmes Agency, 145 West 41st st.

SPECIALTY SALESMEN.

EXPERIENCED.

who are capable of realizing that an article of general demand visualized by the prospect will sell itself; all sales present of the prospect will sell itself; all sales proven record of production; only salesmen with clean records, capable of earning \$100 per week or more need apply; drawing account artists and floators, keep away. Call all week, Suite 411, 301 East 149th st.

STOCK SALESMEN WANTED.

A corporation of standing and stability with large earning power, desires few high class salesmen to pince bonds and stock to secure additional working capital; reasonable price on securities and liberal commission. A 2131 Heraid, Heraid sq.

TEACHER or college student; vacation pusition; good salary; bonus; opportunit; earn \$500 or more during summer; possible permanency. H. H., box 108, Station F. Manhattau. TEACHER or college atudent, summer months; splendid experience, pleasant work; \$273 for three months, \$155 for two months. Address Dept. M, 303 5th av.

TRAVELING SALESMAN WANTED ING CORPORATION in New York city han opening for a traveling salesman. State age, experience, territory previously covered, references and salary expected. Y 2182 Herald, 280 Bway.

UPHOLSTERER, for Chicago concern; superintendent or foreman, accustomed to high grade overstuffed work; experienced in handling large force of men successfully state age, past experience and reference. Address room 534, 226 W. Adams st., Chicago, Ill.

CASUALTY INSURANCE COMPANY SUBSTANTIAL SIZE HAS OPENING HOME OFFICE CLAIM DEPARTMENT OF A VOUNG MAN OF GOOD PERSONALITY AND EDUCATION WHO IS THOO OUGHLY FAMILIAR WITH AUTOMOBILE DEPARTMENT OF ALL MAKES AND HAS HAD LEAST FIVE YEARS PRACTICAL EPERIENCE IN AUTOMOBILE MECHANIC IN REPLYING DESCHIRE EXPERIENCE Y 2222 HERALD, 280 BROADWAY.

VOUNG MAN 18-22 Christian preferred. YOUNG man, 18-22, Christian preferred, a assistant shipping clerk, by old satablishes steel jobbing house. In reply stats age, edu catton, previous experience and references D 557 Herald, 250 Broadway. YOUNG man, stenographer and typist, to serve as office assistant; must have ex-perience; elegant opportunity for right party. Write, state salary and experience, N 603 Herald, 280 Broadway.

YOUNG man, 18-22, Christian preferred, is general office work, by old establishes steel Jobbing house. In reply state ag-education, previous experience and refer-enges. D 508 Herald, 280 Broadway. Employment Agency-Commercial.

BOYS-Forty excellent positions: neat Christians: good advancement. Jup. Agency, 82 Nassam

JAPANESE-AMERICAN AGENCY, 101 W. 45th (cor. 6th av.). Bryant 8679 Economic cooks, butlers, general house-workers; references personally investigated MEN cooks and couples, butler and c wanted immediacly, Scabolm Emp. Age 718 Lexington av.

AUDITORS \$2,040-\$3,000; income tax xxxx inations June 11; coaching course, \$5; paticulars free. Box 1633-LE Washingto D. C.

280 Bway.

SALESMAN—Wanted, by corporation, sales—
manager and promoter. Address, with reference, Nardine, Johnson City, N. Y.

110 West 42d at.

AUDITORS for Government Income tax service; salary \$1,500-\$3,000; examinate June 14; hundreds needed. Write for frinformation, Box 171, Washington, D. C.