SALES INDICATE INCREASED PROSPERITY

RESULTS OF EXTENSIVE ADVERTISING ARE GRATIFYING.

Mr. Leecraft of Boston Store Says—"Advertising Pays."

The volume of business done by the mercantile establishments of a city offers a means of determining its prosperity, and a recent statement of Walter B. Leecraft, advertising manager of The Boston Department Store to the effect that his store is doing a greater amount of business this year than last is a good indication of healthy business conditions.

From time to time in nearly every city of the country the cry arises that business is falling off, money growing tight, and a panic threatening. Although no one has ventured to suggest that this year's financial status in the Salt River valley would precipitate a panic, there has been the usual cry from some parties who, obviously, considering the report of Mr. Leecraft and other business managers of Phoenix, were barking on a false scent. In matter of fact the bank clearings of Phoenix, and the amount of sales of the large department stores offer the best evidence of growing and increasing prosperity.

It is interesting to note the amount of space used for advertising in the city papers by a store doing and carrying on as large a business as that reported by the advertising manager of the Boston store. No less than 60,000 inches have been used annually in the newspapers, by the big store, and there could be no more complete and incontrovertible reply given to the people who doubt the benefit of newspaper advertising than the figures of the year's sales of a store that is not afraid to use double page advertisements at heavy cost to bring their goods before the public.

The Mill Outlet Sale at the Boston Store has been attended by large crowds, attracted by the interesting cards, bills, signs, and advertisements circulated by the management. As an advertising man Mr. Leecraft seems to be a decided success, and he states that his store is open for more advertising contracts.

LOAN OF A WALLACE LETTER.

A unique historical document is to be shown at the forthcoming Scottish national exhibition—a letter written by the Scottish patriot, William Wallace, and his companion-in-arms, Sir Andrew Moray. This is one of the most cherished possessions of the German state Lubeck. Students of Scottish history will recall that after Wallace's great victory of Stirling Bridge in 1297, he made overtures to the Hanseatic towns of Lubeck and Hamburg for assistance in the task he had set himself of crushing Edward's forces.—London Standard.

CONSTRUCTION OF REDEWILL BLOCK

NO TIME LOST SINCE LOCAL OPTION ELECTION.

First Floor Will Be Finished Next Tuesday Evening.

The new reinforced concrete building of the Redewill Music company going up on Washington street between Second and Third avenues is rapidly nearing the state of completion in which the forms of the first floor may be stripped, and the work deferred until the time when business conditions will justify the addition of several stories.

A number of questions have been asked the foreman, E. M. Larson, of the reason for putting such heavy steel in the columns of a "single story" building, and it is not generaly known as yet that the building will have six floors when completed. The foundations and columns have been made sufficiently strong to permit the addition of five floors, and Mr. Redewill declares his intention to go on with the building as soon as it seems practicable.

There will be two hundred and twenty cubic yards of concrete in the roof of the first floor, which will be finished and covered with a temporary wooden roof until the addition of another story makes it a floor instead of a roof. It is expected that the work of pouring it will be finished by Tuesday evening, and the men will be started then to putting the finishing touches on the ground floor, and stripping the columns, which were finished last Friday.

The contractor in charge, E. M. Larson, came from Los Angeles to take over the work, and he has pushed the construction rapidly. Like the Adams hotel building, work was discontinued on the Redewill block before the recent election for local option, but since the result of the election was made known no time has been lost, and an attempt will be made to complete the building within the time allowed by the original contract in spite of the delay.

A TASTE FOR PREACHING.

Rev. Charles F. Aked at a dinner praised those clergymen who work without thought of popularity or wealth.

"There are some people," said Dr Aked, "who seem to regard a minister's wife as did a little Liverpool boy.

"'Well, Reginald,' I once said to this boy, 'what are you going to be when you grow up?'

"'A preacher, sir,' Reginald answered promptly. 'There are always such good dinners when the preacher comes.'"—Washington Star.

SATURDAY BUSY DAY FOR CITY OFFICERS

OFFICERS CALLED OUT A NUMBER OF TIMES YESTERDAY.

Three Arrests Made, But Female Offender Goes Scot Free.

Yesterday was an eventful day at the city hall. Chief Moore, with the officers of the force were out bright and early for business, prepared to incarcerate any number of offenders, or go along on the beat without finding anything wrong, as occasionally happens. This goes to prove that Phoenix is not a desperately wicked place, but the reverse, say the officers, who gauge the goodness of the town by the number of arrests.

In the morning the chief was paralyzed on looking out of his office window to observe a woman driving a buggy up the walk of the grounds toward the city hall. Such a proceeding was unusual to say the least and the plot thickened when she got out of the buggy and started to tie the animal to a luxuriant shade tree. The hungry pelter already had his eye on the tender bark of the tree trunk when Jailer Perrin rushed up, at the instigation of the chief—for Marshal Moore is very like the great Miles Standish in his fearlessness of cannon and terror of women, and he thought Perrin was the right man to contend with the offending female. "Sorry, Mrs." remarked Perrin, succintly, "but this is not a drive way; and sorrier still, but this is a shade tree and not a hitching post." Whereupon Perrin, who had only done his duty, brave fellow, was severely scolded, and the woman insisted on tieing up in spite of his protests. Finally, after an extended argument she was persuaded to desist in her attempt to fasten her cayuse to the verdent tree trunk, drove away from he grounds and peace reigned once more.

As an indication of the value of a letter of recommendation, it was learned later in the day that J. M. Montez, who came from Nogales a few days ago with a letter from the consul of the border town testifying to his honor, integrity, faithfulness, sobriety and all the rest of it, had stolen a bicycle fgom the New York store, and had attempted to sell the wheel to the Phoenix Cycle company. It is not known what it was that tempted Montez to violate the laws of society by appropriating another man's property. Presumably the need of money. He was apprehended and placed in the dungeon by the city officers, but was later turned over to the county authorities. There seems to be some incongruity between the Montez of the letter of recommendation and the Montez of reality. He may be all the consul says, and may have committed his indiscretion in a moment of intense mental abstration, during which he might have been unconscious of his movements, actions, designs, and purposes.

It seems sad that the quest for fashionable attire should result in a man's arrest and imprisonment, but that was the case with Ygnacio Para yesterday. He decided that he needed a pair of trousers, and seeing an attractive and well cut pair hanging before the dry-goods store in the Gold Hotel, he apologized to his conscience and appropriated them. Before he had time to don them and survey his gaudy frame in the mirror he was located by the officer, and hailed without delay to the city hall where he was placed in close proximity to Montez. He was heard to say, "Montez, if I had my trousers and your bicycle I would cut quite a figure. Santa Maria, yes."

The closing event of the day at the municipal palace was an exciting telephone call acquainting Marshal Moore that a Mexican, apparently intoxicated and consequently under the weather, was brandishing a shotgun on a property at the corner of Thirteenth and Jackson streets, threatening to shoot everybody in the town, territory and country if molested. When the Marshal came to the scene of the greaser's ragings he was found standing in the mesquite brush without his firearms, and protested that he had never had any. However, a gun was uncovered in the brush a few feet away a moment afterward, and the evidence was considered sufficient to justify his arrest. His condition is expected to improve as the effect of his internal ablution disappears, and in the meantime he has opportunity to reflect on his sins in the city jail.

CONSOLIDATED SCHOOLS.

It is high time that women in all the country districts should interest themselves in the matter of the consolidated schools. That is whether we shall continue to have four or five one-room and one-teacher school houses with fifteen or twenty classes a day and meager equipment, or whether we shall have a central township school with several teachers and with proper equipment. The question should receive the most thoughtful consideration of parents in all country localities. Statistics of the department of agriculture tell us that the consolidated schools are now being tried in thirty-two states and that 95 per cent of the farmers endorse the plan. In some things educational we are behind Russia, for that country already has fourteen schools for the training of teachers in peasant industries such as weaving, cooperage, carpentry, tanning, fur dressing, pottery and the making of farm implements. Agriculture as a profession, manual training, serving and other branches of domestic science can be successfully taught if the small schools are consolidated.

Spinach Salad.

Take one half a peck of fresh, crisp spinach, wash thoroughly in several waters, put in steamer and steam for about ten minutes, turn into a colander and rain; then chop ne, season with salt, pepper and two tablespoonfuls of melted butter; mix well and press into small molds or cups. When cold, place each form on lettuce leaf ond put one spoonful of good salad dressing on each.

LAST DAY OF GRACE FOR SUBSCRIBERS

Y. M. C. A. DELINQUENTS WILL BE PROCEEDED AGAINST ON WEDNESDAY.

An Explanation of the Position of the Board of Directors in the Matter.

Next Tuesday is the last day which delinquent subscribers to the Y. M. C. building fund who have not made arrangements for an extension of time, may do so and avoid the bringing of suit for collection of the notes or contracts held against them. The reason is that on Wednesday the contracts held against them will become outlawed unless they are renewed, or suit for collection has been started. Unless the subscribers previous to that time have by note or in some other satisfactory manner, secured a legal extension from the board of directors, the latter will in each case institute proceedings.

Notice to this effect has been frequently printed heretofore, official notices have been sent to those in arrears asking them to pay or come and make some kind of a settlement, and wherever possible the delinquents have been called upon personally and the situation has been explained to them. Nevertheless, it is apparent that in some quarters this line of action by the board has occasioned some dissatisfaction and inharmony, due in most cases to a failure to clearly understand the facts, it is imagined, for it cannot be assumed that any considerable number of the subscribers propose to utterly repudiate their obligations, which are in the nature of written contracts in specific terms, as valid evidences of debt as a note can be, and were fully and publicly explained at the time the subscriptions were made.

B. A. Fowler, president of the association, in a conversation on this matter yesterday, said that he believed there was still a great deal of misapprehension concerning it among those who are delinquents. It was his opinion that the board is being criticized by many who do not fully appreciate the situation. This he had found to be true in the case of several subscribers whom he called upon yesterday, some of them delinquent themselves and others who were paid up but had gained the impression that it was the purpose of the board to press the matter with unnecessary vigor.

Mr. Fowler explained the situation in this way. The board of directors was elected to look after the business of the association, and above all things else to jealously guard its finances. It is acting in the capacity of trustee for a very valuable property in which many have already invested thousands of dollars. To complete the building that it might carry out the purposes of its construction, and to further accommodate these same people who are in arrears, without previously harrassing them, it has borrowed something like $20,000 that would not have been necessary had the subscribers come forward promptly.

Such a loan would never have been undertaken had not the only reserve resources of the institution, the delinquent contracts, been known to be valid and legal obligations, and as trustees of the hundreds who have their money in the property, there is no course open to the directors other than to protect their interests and to take the legal formality necessary to collect the subscriptions or to legally perpetuate the obligations until they can be collected. As they would soon expire by limitation of laws and become uncollectible there is no recourse except to sue.

The lawsuit is undertaken without malice and with no desire to work an unnecessary hardship on any person. It will be greatly to the satisfaction of the board if every subscriber appears before Tuesday and renews his obligation voluntarily by a new note or by some arrangement that may be satisfactory to all parties, thus avoiding for the subscriber the added expense of litigation and the humiliation of such publicity. The last limit has been given in voluntary collection, or will be by the time the suit has started, unless the delinquents do as here suggested, as the board would be recreant to its trust and most likely legally responsible; certainly guilty of careless financiering, if it should sit idly by and allow the claims to outlaw. Its position would be that of a bankers who loaned the money of his depositors and through carelessness or timidity took no steps for the collection of his securities when they matured. The delinquents owe nothing to the board of directors, but they do owe the association as a whole, whose interests the directors are legally charged to safeguard.

In conclusion Mr. Fowler said it is not the desire of the board to harass or oppress any person. If a subscriber has met with misfortune and actually cannot pay now he can in some legal manner renew his obligation for the time being and this escape the expense of being sued, assuming that the humiliation of publicity does not embarrass him. The very best terms possible will be made in each case, but the association needs the money, has made obligations on the strength of these resources and has no right or privilege to allow the evidences of debt to lapse. It is not a personal matter with them but an unpleasant duty they must perform.

BIG LEAGUE BASEBALL

AMERICAN LEAGUE.

At Washington—	R.	H.	E.
Philadelphia	6	5	2
Washington	7	12	4

Russell, Morgan and Thomas; Johnson and Ainsmith.

At Cleveland—	R.	H.	E.
Chicago	5	12	2
Cleveland	5	12	2

Game called at the nd of eighth by agreement.

Olmstead, Scott, Walsh and Sullivan; Blanding and Smith.

At New York—	R.	H.	E.
Boston	3	7	3
New York	6	9	3

At St. Louis—	R.	H.	E.
Detroit	8	14	2
St. Louis	4	12	4

Mullen and Stanage; George, Gregory, Bailey and Pelty, Clarke.

NATIONAL LEAGUE.

At Pittsburg—	R.	H.	E.
St. Louis	2	6	2
Pitsburg	3	5	0

Golden, Harmon and Bernstein; Adams and Gibson.

At Boston—	R.	H.	E.
New York	13	15	4
Boston	9	13	5

Grandall, Raymond, Marquand and Meyers; Flaherty, Tyler, Frock, Parson and Graham, Raridan.

At Philadelphia—	R.	H.	E.
Brooklyn	2	6	2
Philadelphia	12	14	1

Rucker, Schardt and Bergen; Moore and Dooin.

At Chicago—	R.	H.	E.
Cincinnati	6	6	2
Chicago	4	7	2

Burns, Gaspar and Clark; Weaver, Pfeffer, Brown and Archer.

COAST GAMES.

At San Francisco—	R.	H.	E.
Sacramento	4	11	0
Oakland	3	10	2

Fitzgerald and Thomas; Kilroy and Mitze.

At Portland—	R.	H.	E.
Portland	4	3	3
Vernon	3	4	1

Steen and Murray; Raleigh, Baum and Sheehan.

At Los Angeles—	R.	H.	E.
San Francisco	3	11	2
Los Angeles	6	10	1

Browning, Miller, Eastley and Berry; Tozer and Abbott.

INTOLERABLE REBELLION

"When I lived down in Bowie county, in Texas," said Maclyn Arbuckle, "I learned a lot about politics. On one election day, which I remember very well, the 'boss' of the county came driving into town in a broken-down old buggy, with a splay-footed horse attached to it. The boss' son was his companion. When the upper part of town was reached a man rushed out from a side street and whispered to the boss in an agitated manner.

"The boss swore volubly and whipped the old horse into a trot. Half way down the street, however, he stopped and said to his son:

"'Boy, git out'n this buggy an' run down to the fo'th precinck. Sam says as how those fellers aire votin' any way they please.'"—Popular Magazine.