Always Remember That You Can Say "Charge It" and Pay the Bill in Little Sums Later Little Prices Make Long-**Time Friends** for a Merchant.

Sample stock of two manufacturers to go on sale

The Most Remarkable Sale of Women's Wear Ever Held in Washington

The Hecht Store have purchased of the famous makers, Aronson Bros., Fifth Avenue, New York City, their entire line of elegant Suits, Costumes, Skirts and Waists, and from the world-renowned Holzman Manufacturing Co., of Baltimore, their entire sample line of the Celebrated Marquise Tub Suits and Waists---the most worthy suits and waists made in America. Tomorrow morning, beginning at 9 o'clock, these magnificent lines of women's wear will be on sale. Come early and get first choice.

A line of light and dark mixtures, in Eton and Gibson shoulder effect styles. Has neat little Vest made of fancy braid and high girdle; short sleeves; new plaited skirt. The materials include the fashionable checks, stripes, and mixtures.

These Suits sold up to \$19.98. We've reduced

Plain and fancy Panamas and all-wool mixtures, in stripes, checks, and solid colors. Styles are Eton, Pony, and box, in the fashionable blues, grays, and black. Jackets stylishly trimmed with wide silk braid; satin lined; new full plaited skirt.

Some of these Suits sold as high as \$22.98. We've marked them now at

Finest Chiffon and wiry all-wool Panama Suits, in blue and black. Made in the stylish Eton style with fancy vest effect of silk braid; the backs also trimmed with silk soutache braid and folds of material; short sleeves; plaited skirt.

Values up to \$24.98. Now marked at . .

Those new two-button Blazers with Gibson shoulder effect; tight-fitting Cutaway, Prince Chap, Box, and the popular Eton. Made of fancy and plain Panama, in stripes, checks, and solid colors. Jackets taffeta or satin lined. New plaited skirt with wide bias

Values up to \$34.98. We've priced them

As is customary, the large makers of Women's Tailored wear, after the season's orders are filled, dispose of the remaining stock in order to give them a free hand to begin operations for the following season. Being patrons and exclusive representatives of ARONSON BROS., of NEW YORK, we were given the opportunity to buy this stock in one lot—not at what it was worth, but at about 50 per cent below its real value. We are going to quote you this stock at practically the price at which we bought it. These prices will illustrate the remarkable values obtainable.

Panama and fancy mixtures and Mohair Skirts, in blue, black, and gray. Made in the stylish all-over plaited and cluster plaited effects.

Regular value \$6.98. Our special price . . Fine Voile Dress Skirts; plaited front and back with panel effect trimmed with bands

Regular value \$8.98. Our price .

Fine French Voile and all-wool wiry Panama Skirts, in blue and black. The voile skirts trimmed with 10 rows of taffeta bands, the Panamas made plaited and trimmed with

Regular value \$9.98. Special price . .

Taffeta Underskirts Underprice

A special lot of Black Taffeta Underskirts-some made with plaited ruffle, others shirred. Made with extra percaline dust bargain at

that sold up to

Coat Bargains

LOT 1-Waterproof Raincoats in light and dark gray, ets. Made in the stylish 22-inch tan, and oxford. Some made length, collarless effect or with full back, belted in; others notched collar; satin lined; in plaited back; all sizes. Coats strapped seams. Regular value \$9.98. We've marked them

Facts About the Purchase of the Famous Marquise Suits and Waists From the Holzman Manufacturing Co.

Our representatives are continually on the alert for bargain "Snaps." You know how successful they have been. The big sales we've held from time to time were the result of their having secured the "sample" lines or surplus stocks of manufacturers who found it necessary to make quick deals. Such sales have always been looked upon as the bargain events of the year. The crowning achievement of our bargain hunting is the purchase of the entire sample lines of the famous MARQUISE SUITS from the HOLZMAN MANUFACTURING CO., of Baltimore. This company is recognized as the largest manufacturer of women's wear in the world. Their most famous productions are the Marquise India Linen Suits and Waists for Women, which are recognized as the best made, best fitting, most stylish, and most serviceable garments of the kind to be had. Marquise India Linen Suits are good sellers at all times, and the opportunity to buy them at reduced prices is indeed rare. These prices are irresistible.

LOT 1-Consists of White Shirt Waist Suits: some waists are tucked with small tucks and French knots, others are made with inch-wide tucks; short or long sleeves. Skirts have wide flounce with tucks to match waist.

LOT 2-Consists of Shirt Waist Suits, made of the sheerest India Linon and Persian Lawn. Some made with the new square yoke effect of Val. insertings and fagot stitching; new stock and cuffs made of fagot stitching to match; still others trimmed with Val. inserting. Skirts trimmed to match. Regular value \$12.98. Our price..... \$5.98

LOT 3—Consists of finest sheer India Linon and Persian Lawn Tub Suits, elaborately trimmed with German Val., French Val., Swiss Emb., and French knots; stylishly tucked; trimmed front and back; short sleeves trimmed to match.
Skirts trimmed with tucks and lace to match.
These sold up to \$19.98. Our special price....\$9.98

\$300 Upright Piano, \$198

NOTHING DOWN \$1 a Week Pays For It



Waist Sale

Of Gigantic Proportions Hundreds of Waists on sale Monday at astonishingly low prices. Small lots of perhaps 50 styles; open front and back; long and short

and laces. Waists worth up 98c to \$2.00, for

Fine India Linens, best insertions

Allow us to place a high-grade Piano in your home. No cash payment if you decide to buy, and we send the piano on trial free. The instrument is the famous COMSTOCK PIANO.

Go to the piano store and note the "fancy" price you will be ask-ed for this piano—then come here. That's the best way to appreciate the money-saving we offer you. Another thing to remember is that you secure an elegantly high-grade instrument and take no

chances. We will also furnish, without extra charge, silk lambrequin, rubber cover, and fine revolving stool.

Notable Values in

ting. It is a worthy showing and will meet with your approval. Our prices are remarkably low. The specials we offer for Monday are unprecedented for value-giving.

THE EVER "POPULAR" CARpet Sweeper, of use in every home; worth \$2.00 for, this 99°C

HOFI FIBER RUGS; 60 INCHES

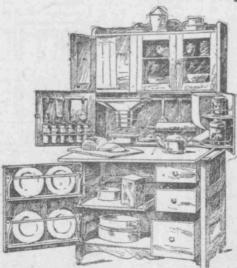
ANOTHER LOT OF THOSE DEsirable Matting Mats, in two sizes, 18x36 inches each. 1½c; 35x36 inches each, 71/2c. Quantity to purchaser

35c GRADE CHINA MATTINGS, heavy weight and close attractive patterns; spe-cial for this sale 293c

GOOD QUALITY CHINA MAT-

NOTHING DOWN 2½ Cents

A Meal Will Pay for a



Hoosier Kitchen Cabinet

Cut your Kitchen Work in two-do away with kitchen drudgery. Saves time, strength, and energy.

\$18.15 to \$48.65

Agents for District of Columbia, Alexandria City, and Alexandria County, Va.

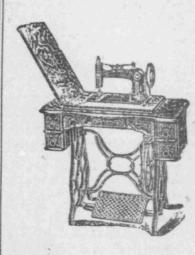


Nothing Down 50c a Week

This Exact Perfection Wick, Oil Cook Stove. Including Legs,

Nothing Down

Terms to Suit Ten Days' Trial Free



We will send our famous Lakewood Sewing Machine on 10 days' free trial, and will sell it at the lowest price, and take payments of 50c weekly, and require no cash payment whatever. See exhibit and demonstration on the second floor. Instructor sent to your

Free

Alice RABBIT FREE with every Go-Cart Sold Monday. All Carts above \$5.50.

Nothing Down 50c a Week



Will pay for this high-grade, modernly constructed Refrigerator. It is made of genuine hardwood; galvanized lining. Ice capacity 42 pounds. \$9.85 Special price......

Drip Pan Free.

Nothing Down 50c a Week



All-reed body, folding Go-cart, green enamel gear, 12-inch wheels, rub-\$8.95 ber tires.....

Parasol not included.

Nothing Down 25c a Week



Folding and Reclining wood frame and seat Go-cart, adjustable foot rest, rubber tired \$3.65

Nothing Down 50ca Week



Reed-body Folding Go-cart; cane seat and patent brake; green enamel gear; auto wheels and rubprice.....\$10.65

Cushions and parasol not included