

MOVE ON TO TEACH SALESMANSHIP IN D.C. PUBLIC SCHOOLS

Superintendent Thurston and Charles J. Columbus Think Course Sure to Come.

EDUCATORS HEAR OF PLAN

The inauguration of a course of salesmanship in the public schools here is only a matter of time, according to predictions today by Superintendent of Schools E. L. Thurston and Charles J. Columbus, secretary of the Retail Merchants' Association.

The movement on foot for the installation of such a course comes as the result of an address before members of the Board of Education and the Retail Merchants' Association by Mrs. L. W. Prince, in charge of the educational work of the National Retail Merchants' Association.

Started Ten Years Ago. Mrs. Prince started a movement ten years ago for the practical education of department store saleswomen.

After a number of years she was successful in having the matter taken up by the National Retail Merchants' Association, and since that time has caused the institution of courses of instruction in many public schools in the North, Middle West, and Western coast.

When asked today how the Board of Education stood on the subject, Mr. Thurston said: "I have been talking this up for over a year now, and I see no reason why the installation in the District schools of such courses should not come within a very short time. I have always been interested in the work of Mrs. Prince, and have followed her progress since she started. There is not a thing she said concerning the courses adopted by the Boston schools which would not apply to Washington. Last year I took a census of the students in the schools who were working outside, during their afternoons and Saturdays."

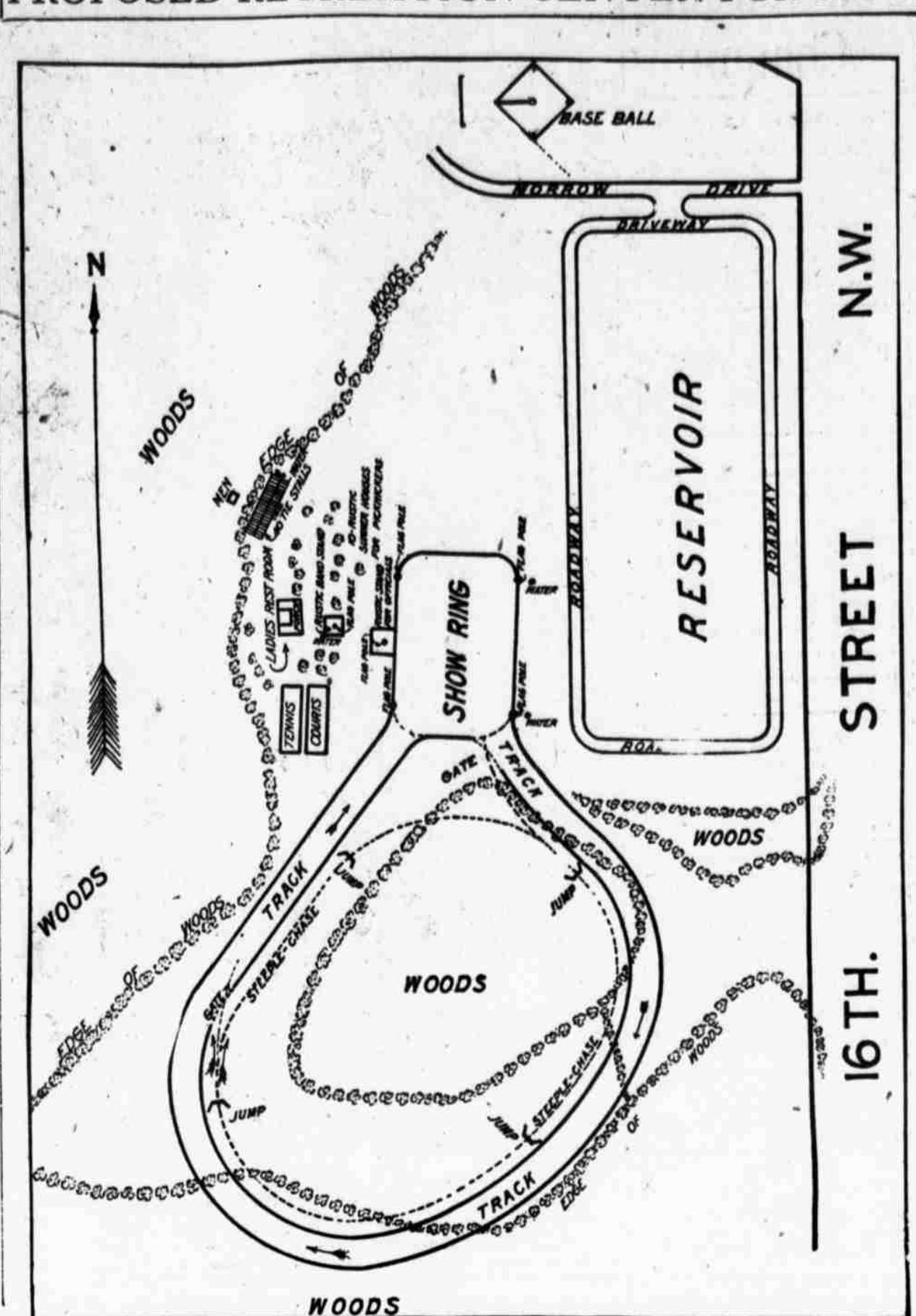
400 Working in Stores.

"The second largest group of children in the same employment, over 400 of them, I found were working in stores. The adoption of a course in Business High School, for instance, would draw a number of students who have been staying away from school simply because they could not get the courses they desired."

"The adoption of this course is a matter left entirely to the business men of Washington."

Secretary Columbus, of the Retail Merchants' Association, said so far as the business men of the District were concerned there was no doubt about their boosting the adoption of the course in the District.

PROPOSED RECREATION CENTER FOR CITY



MUNICIPAL PICNIC PARK NOW ASSURED

General Black Approves Plan for Grounds and Race Course Near Reservoir.

Establishment of a municipal race track and picnic grounds in Rock Creek Park, contiguous to Sixteenth street reservoir is practically assured. Announcement was made today that General Black, chief of engineers of the United States Army, has sanctioned plans for the project.

General Black, fourth member of the board of control of the park, the other three members being the District Commissioners, went over the grounds selected for the project Friday, and said it would be a great benefit to the people of Washington to have such a playground. The Commissioners had already approved the plan.

Explains Nature of Project.

Melvin Hazen, Surveyor of the District, and others have spent much time the past week explaining to the people in the section that there is no intention to conduct a professional race course. The track proposed will hardly change the present landscape and events to be conducted there will not be different from the usual Fourth of July and Labor Day celebrations held there for the past three years. No fees can be charged for admission to the playground and the track will be more of a large bridge path fenced in than the regular professional race course.

It is planned to eliminate trees in the little copse to the southwest of the reservoir that now obscure the view of the open field which surrounds this piece of woodland. The track, a half-mile flat course and a steeplechase course, will be constructed down the west side of the stretch west of the reservoir to the wooded section at the south, thence east around the copse southwest of the reservoir and then swing back west along the reservoir base.

Many other improvements besides the picturesque feature of the white fences and jumps on the proposed course are planned in conjunction therewith. There will be a rustic judges' stand, a rustic

bandstand, and benches where Sunday school excursions and picnics can be held under ideal conditions, and surroundings.

To Have Picnic Houses.

These structures which will greet the eye looking over the landscape from the brow of the reservoir knoll there will be constructed back in the woods a number of rustic picnic houses, with tables. The stalls, where riders en route through this beautiful section of the park, may dismount and place their horses, also will be built. In addition it is planned to build a large colonial porch around the house of the caretaker, situated to the west of the reservoir, where one can sojourn with a book or rest while walking or riding through the park.

Work on the project, for which comparatively little money is needed, probably will be started early this winter so that the entire playground may be completed by spring. The money will be taken from the appropriations for the maintenance of Rock Creek Park and will be disbursed by Colonel Kutz, Engineer Commissioner of the District, and executive officer of the Rock Creek Park board of control.

MONEY LOST THROUGH WRONG ADDRESSES

Failure on the part of persons in this country, sending money to relatives in Russia, to use correct addresses is resulting in a large number of remittances failing to reach their destination, according to an announcement made today by the joint distribution committee of the American-Jewish relief committee, the central relief committee and the people's relief committee.

Americans are urged to send all contributions through the joint distribution committee and at all events to observe the following rule:

Send only drafts, enclosing with them the first and family names of the person to whom the money is sent and the last known address of the addressee, as well as the full name and address of the sender.

U. S. Finds Freezing Point of Mercury

When does mercury freeze?

An accurate definition of the exact point at which the thermometer fluid congeals into a hard lump is of utmost importance to scientists. The work of finding this point has been taken up by the Bureau of Standards.

After a series of experiments lasting for some months, using platinum resistance thermometers to measure the temperature, it was found that mercury would freeze, in this region, at -38.9 degrees Centigrade or -37.91 Fahrenheit.

In 1862 the English government appropriated \$750 to investigate the matter. The point obtained from that investigation (-38.6 Centigrade) is in accord with the one obtained by the Bureau of Standards.

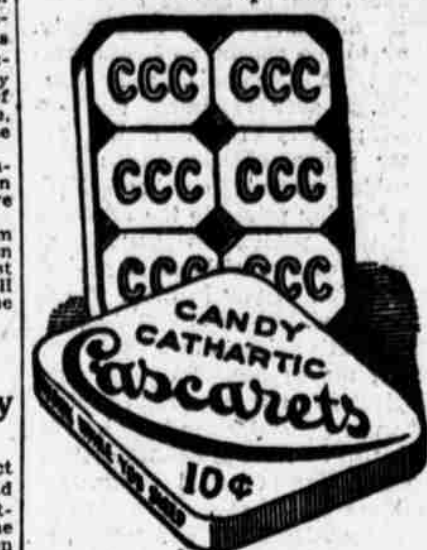
Among others affected, the manufac-

ture of the point, as it shows them the limit which a mercurial thermometer can be used, and furnishes a method for calibrating the scale below zero Centigrade.

CASCARETS SELL TWENTY MILLION BOXES PER YEAR

Best, safest cathartic for liver and bowels, and people know it.

They're fine! Don't stay bilious, sick, headachy or constipated.



Enjoy life! Keep clean inside with Cascarets. Take one or two at night and enjoy the nicest, gentlest liver and bowel cleansing you ever experienced. Wake up feeling grand. Your head will be clear, your tongue clean, breath right, stomach sweet and your liver and thirty feet of bowels active. Get a box at any drug store and straighten up. Stop the headaches, bilious spells, bad colds and bad days—Brighten up. Cheer up. Clean up! Mothers should give a whole Cascaret to children when cross, bilious, feverish or if tongue is coated—they are harmless—never gripe or sick-en—Advt.

Cowboy Pops Question to Hughes Campaigner

ON BOARD THE WOMEN'S SPECIAL CAMPAIGN FOR HUGHES, MILES CITY, Mont., Oct. 11.—One hundred cowboys and cowgirls gave the feminine "spells" on the Republican special train a rousing reception here. They began with a volley of pistol shots as the train reached the station with a galloping escort down the tracks when the special got under way. Every minute of the five hours' stay was replete with evidences of Western hospitality.

The women had not been in the city half an hour when one of the most attractive of the fair campaigners, Mrs. Eula Harris, in charge of the tour, received a proposal of marriage from one of the most picturesque of the cowboy group. Mrs. Harris is a striking young widow, with masses of golden hair.

Cordia M. Houghlin, who holds the world's lass record, decided when he saw Mrs. Harris that he wanted her for his wife. "I can't read and I can't write," admitted the tall, swarthy skinned bronco buster, "but I can work and I can love."

Mrs. Harris liked the looks of the big Westerner, who wore an orange colored silk shirt, black and white silk chaps and a crimson silk handkerchief knotted in cowboy fashion around his neck, but she explained that she hadn't time on this trip to think seriously of marriage. The cowboy puncher did not take that as a final defeat and declared as the train started westward that he was going to New York to repeat his proposal of marriage.

Cowgirls Join in Welcome.

More than a dozen cowgirls, in flannel shirts, bright silk ties and khaki skirts joined their fellow riders and extended the Western welcome to their Eastern sisters.

"We want to take you back home with us," cried Miss Elizabeth Freeman, as the campaigners shouted good-bye.

"We don't want to go. You can't vote!" the company of mounted ballot voters replied.

In the cavalcade of pistol users in the parade to the Elks building, where speeches were made, was a picturesque trapper of 75, Morrison, who rode a big gray mare. His hair was long and flowing and he had on a big sombrero. On the saddle were strapped symbols of the trapper's greeting, a doe, killed at dawn; an eagle, a buffalo hide, and a white foxskin.

Others in the procession were Mayor "Larry" Mott and "Wet" Newcomb, who followed the cowboy band; Deadwood stage, which were seated "Bill" Hawkins, with Custer's command; "Denver" Sherman, second to the champion stuffer of the world, who gave exhibitions of his skill later at a big "round up" arranged especially for the visitors; "Michigan Slim" and many others.

Give Cowpuncher Cabaret.

"Butch," camp cook for thirty years, prepared a little outdoor cowpuncher cabaret for the entertainment of the Hughes campaigners. After the "round-up," held at the fair grounds, the women, each wearing a bright colored silk handkerchief knotted around her neck, served some of "Butch's" dainties, which included "dough gods," "Boston buns," roast, with Mayerick gravy; "Moon Creek stay-bys," and Powder river yams. "Grub pile," served from the L. O. "chuck wagon," had an extra flavor

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