AUTOMOTIVE SECTION

SUCCESS NATIONAL AUTO SHOW ASSURED

AUTOMOTIVE SECTION

FRUIT SELLERS TIE

LOS ANGELES, Cal., Aug. 28 .-

vegetable stands scattered through- of Southern California for some sort out the suburbs on the edges of or- of relief. chards and truck gardens. The trouble comes from auto par- LOCK YOUR SPARE TIRE.

tires stopping on heavily traveled highways to purchase the tempting displays fresh from the fields. Congestion and delay result, especially where the little markets are opposite each other, as is frequently the case. There is no law to enforce a motorist to shorten his stay or move off the

In the case of repairs on a car, or other necessities for stopping, the law decrees that the four wheels of the car must be off the road. In buying Eastern auto tourists feasting along fruit and vegetables, however, the the roadside on California fruits, oar may stop as long as the owner threaten to cause a revision of the desires, in the roadway. The tourists ers, with 79,789 motor trucks in optraffic laws in the vicinity of Los are delighted with the present ar- eration. rangement, while the natives, alas a result of what are called "highway markets." These are fruit and of Commerce, and the Automobile Club

We Are Going Back Home To Our Own Salesroom 1128-30 Conn. Ave. N. W.

We will not move a used car back from our present salesroom.

You can practically name your own price on any used car we have.

HARPER OVERLAND CO.,

1405 H St. N. W. Franklin 4307

USED CARS ALL MAKES

We'll Buy Your | CASH Car for CASH or Sell You One On Easy Payments

PAID GOOD CARS

At LOWEST PRICES

Washington Motor Exchange

M. A. Dempf

2024 Fourteenth St. N. W. North 4728 J. Fulton Ligon

The biggest users of motor trucks in the world are the American farm-

Manufacturers come second with 75,928, and retailers third with 74,-

These figures are taken from reliable statistics for the year 1917. Estimates for 1918 show a tremendous trucks in use; but the farmer still in the lead.

t is estimated that during 1918 approducts were hauled to market in be available for the passenger car ace, New York, motor trucks by the farmers and gardners of the United States.

Chesper Than Horses. The actual operating figures averaged for the United States show that motor truck transportation is twice as cheap as horse-drawn transporta-

The motor trpck handles life's "Legislation which hits motor trucks hits at the very source of the life supply of the people" sys R. E. Fulton, vice president of the International Motor Company. "To unwisely legislate against the motor truck is to take food away from those who need it and to increase its cost. "The motor truck is the people's

friend and servant, and legislation aime dto injure and handicap motor truck transportation is a blow against the best interests of the peopleboth producers and consumers."

Saves Perishable Stuffs. "Much of this 350,00,000 tons o food products hauled from the farm to the ciey by motor trucks was of a perishable nature, and hundreds of thousands of tons of it would have been lost but for the rapid transportation possible with the motor truck "Legislation aimed to hit motor truck transportation s the result of a narrow-minded attitude of some who hold mistaken notions that the motor truck hurts certain interests. The motor truck serves the needs of the people. It is for the people, both producers and consumers, to see that the motor truck is given a square deal and not discriminated against. 'Discrimination against motor trucks is discrimination against the source of livelihood of the people."

LOCK YOUR CAR. LOCK YOUR SPARE TIRE.

The Times Auto Emergency Service la At Your Disposal If you are in need of a haul home, gasolene, or help of any kind Call Main 5-2-6-0

(Put this memo in your note book)

WE ARE NOW DISTRIBUTORS

In Many Eastern States For



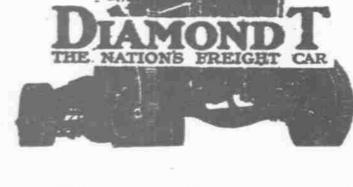
AS WELL AS GIANT TRUCKS

REALIZING that the manufacture of GIANT trucks was limited, we decided to take on an additional line provided it could meet the following requirements:

-An extraordinarily strong company with facilities for making an extraordinarily fine truck -and a service arrangement that would make it possible to even improve the remarkable record we have made in this respect with Giant

We found all these combined in "DIAMOND To TRUCKS and our service arrangements with this factory enable us to state positively that no other distributor of motor trucks anywhere can offer such prompt and efficient service. As many parts are interchangeable on GIANT and DIAMOND T'S, and as our immense stock of GIANT parts has been greatly increased by an immense shipment of DIAMOND T parts, we are in a better position than ever to hold our motto-"SERVICE ABOVE ALL."

We have opened branches in PHILADEL-PHIA, PITTSBURGH and NORFOLK that carry such complete stocks of trucks and repair parts as to assure deliveries anywhere and our usual efficient service that enables owners to have every truck in operation three hundred and thirteen days a year.



Here are the most vital features of construction of the DIAMOND T:

Continental Motor (Red Seal) Timken Worm Drive Stromberg

Timken Bearings Gemmer Steering Spicer Universal

Carburetor A. O. Smith Frame Mather Springs

Bosch Magneto Brown-Lipe Transmission and Clutch

Sizes 1, 11/2, 2, 31/2, 4 and 5 tonseach and every type equipped with PIERCE GOVERNORS and HUBODOMETERS. From the 11/2 ton up all equipped with CAB and WINDSHIELD; from the 2 ton up all equipped with RADIATOR GUARDS AND BUMPERS.

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823 Granby Street Norfolk, Va.

Additional Show Space Assures National Winter Exhibits Great Success

the annual national shows. This constructures of their kind in the world. increase in the number of motor It will therefore be possible to hold, for the first time, passenger and com- follows: mercial departments of the shows the proximately 350,000,000 tons of farm Chicago. Grand Central Palace will and accessories at Grand Central Pal-

section of the New York show, that the coming exhibitions will be at Eighth Coast Artillery Armory, the greatest in the history of the Kingsbridge Road, New York. industry. The holding of the two departments at the same time will in- national exhibition of passenger cars and prospective buyers. The manu- First Regiment Armory, Chicago. facturers will have a gicater variety of improvements to exhibit than for of commercial cars and accessories, at many years. There will be important International Amphitheatre, Chicago.

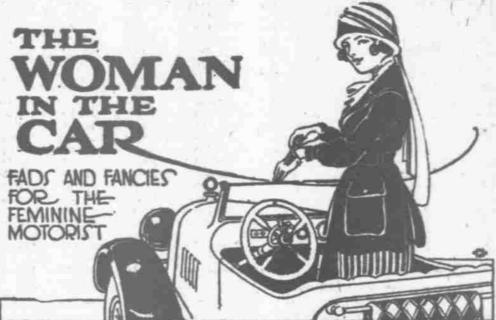
For the first time in its history, the additions to the family of exhibitors. than formerly.

The unprecendented demand for addition to the list of buildings here- tions, indicates a record attendance. assured of the presence of foreign

The details of arrangements are as January 3-10.-Twentieth annual

January 3-10-National exhibition Several important facts indicate of commercial cars and accessories January 24-31-Twentieth annual

sure a greater attendance of dealers and accessories at the Coliseum and January 24-31-National exhibition



There are so many lovely and serv-, these cool evenings, it is quite hard to and brown, offset by brightly colored fluence in the selection of the tires. Anings of flowered silk or satin. One boz of dyed red fox, or a cape, will by a bad tire. be found serviceable.

veiled, is the thing for your automo- who sits in a car and watches other bile. The regulation motor cap which driver toils away at a tire change, used to be a favorite has been discarded for the dressier, modish toque, autoists who go by don't add anywhich is still a correct part of the thing to her happiness. crown, and meets in a tlny bow over tire are few and far between. the visor. Very smart with a fine Another close-fitting model combines French crepe in the popular henna shade with lisere braid of dark blue; an interwoven panel of the crepe and braid decorates one side in a new touch, and two small braid balls swing on crepe straps from the center of the crown. The harem veil used with this toque gives a distinctly Oriental effect.

The glove for the wheel is unquestionably the slip-on gauntlet, strapped at the wrist, gray or mauve, according in tan, gray or white, has many possi-

be glad you wore low-heeled Oxfords, of Shrewsbury grain; they defy the scratches of stones as well as of the sensible. To carry out the sportsmanlike effect, and also to be perfectly free to walk, you will leave your moangors or knitted silk shawl scarf of leaf brown, rose or gray, caught in at the waist with a narrow leather belt. This new article has many advantages over the sweater of last

The influence of the woman of the ceable coats to be seen, suitable for family must be reckoned with in the motor world today. She usually has choose. The cape-coat is prevalent, only of the automobile itself, but as a deciding voice in the selection not and the loose dolman, in many soft her knowledge of motor matters inshades-bison, twilight blue, taupe creases, also has a pronounced in-Getting home from a motor trip

oat particularly adaptable to motor- without tire trouble means a good ing is of taupe velour, leather trim- deal of satisfaction to the man who med, with roll collar and cuffs. A fur drives, but means fully as much to coat or cape will be very welcome in the lady in the back seat who, though the fresh air of late evenings, and only a passenger and not called on can be so comfortably slipped on with- for aid when tire changes are made, out rumpling the gown underneath. If likes to finish a run without experia coat is not desired, a long two-skin | encing the futile exasperation caused There is something in the feminine

make-up which brings feeling of keen And hats! Any small hat, easily humiliation to the lady passenger

costume out of the machine. A dis- Accidents will happen even in the tinctive one seen recently, of brown best tire-families, so the United States lisere braid, follows the lines of a Tire Company opines popularity of its lockey cap, with a brim turned up tires with feminine motorists. But to close around the back, and a small the woman who drives, dependable visor; narrow brown grosgrain ribbon tires are a special boon because the binds the base of a close taffeta occasions when she must change a

AUTO SUBURBAN TRAVEL CALLED MORE POPULAR

"Using a Dort car for daily transportation between suburb and city is secoming more and more popular," says H. S. Daniels, of the Dort Motor Car Company.

"Increased costs of other transportation and the inadequate train and electric railway facilities in many to your costume. Washable leather, large cities have placed the motor car into direct competition for this sort of travel. The convenience of the automobile is well recognized, and For the little foot trail you will now it is able to compete on a money basis for short hauls.

"Many Dort owners are using their cars for suburban travel and using clutch, are modish in cut, and most them every day. People would much rather live in the outskirts, and how to get down town quickly is all that prevents many from living way outtor coat on the rail and don a soft from the business district. The motor car solves this problem."

> LOCK YOUR CAR. LOCK YOUR SPARE TIRE

list of used cars offers the way to a vacation that is really worth while. The price of our cars is low enough to enable you to secure the most out of the money spent for a summer trip. Decide now to inspect our stock.

Sedans; all models; mechanically perfect; spiendid equipment, at interesting prices.

1918 LOCOMOBILE Roadster, cus1918-17-16 STUDEBAKER 4- and 51919 built body, very classy; squipcyl. Touring Cars and Roadsters;

LARGEST USED CAR DEALERS.

tom built body, very classy; squip-ped with cord tires and extras. A snap. 1919-18-17 BUICK Touring Cars, Roadsters, Coupes and Sedans, 4-and 6-cyl. models; largest variety

Roadsters, also Sedans with wire wheels; large selection; as low as 1919 ESSEX Touring: run 2600 miles, mechanically A-1; splendidly equip-ped, A bargain.

1918 BIDDLE; 4-pass. Touring, very

1918-17-16 CADILLAC 8-cyl. Sport classy; wire wheel equipment; spiendid mechanical condition. 1918-17 MARMONS Touring Cars and Club Roadsters; cord lires, wire wheels and extras.

Touring Cars and Roadsters; all 1918-17 OAKLAND SIXES Tearing

1918-18 PRANKLIN Touring Cars and | 1918-17 CHANDLERS, Sport models, Coupes, Touring Cars and Sedans, 4-, 5-, and 7-passenger; at inter-

large number to select from; as

low as \$450. 1918-17 HUDSON'S Touring Cars, Sedans; 4-pass. Speedsters and Cab-riolets; largest variety in the city; in the city.

1918-17 DODGE Touring Cars and 1918 LIBERTY SIX Touring; tip-top condition; shows no wear whatever, a number of extras. 1918-17 OLDSMOBILES, 6- and 8cyl. Touring Cars. Roadsters and 4-pass. Sport models; as low as

models, Touring Cars, Sedans and Coupes; excellent condition models; some equipped with sleu-tric starters and demountable rims; Cars and Roadsters; splendid shape, excellent equipment; very low price. at low prices.

GORSON'S AUTOMOBILE EXCHANGE 238-240 NORTH BROAD ST., PHILADELPHIA, PA. Send For Free Catalog. Closed Sundays.

"It is almost a certainty," states S. automobile industry will enjoy, this By reason of the added space the M. How, general sales manager of the winter, ample housing facilities for exhibits will be more comprehensive Haynes Automobile Company. Kokomo, Ind., "that the average American citizen, were he asked, would declare dition has been brought about by the cars, aside from all other considerathat the seating capacity and mileage of the combined automobiles of the tofore occupied, two of the largest And finally the management is already country are far less than that of all the passenger trains of the nation. A few authentic figures, however, will serve to prove this to be an illusion, and to show that the nation's automosame week, both at New York and national exhibition of passenger cars ing capacity, greatly exceed the rail-

"The figures show that there are 6,-000,000 automobiles in use in the United States today. This indicates that an average mileage of 3,000, which is ow, the total mileage equals 18,000,-000,000 miles per annum, which, multiplied by an average of three passengers, means that the total passenger mileage is 54,000,000,000.

"The passenger mileage of automobiles exceeds that of the railroads by over 20,000,000,000 miles, because the latest available figures show that the official railroad passenger mileage was 32,384,247,563, Automobiles, on a basis of 300 days of use and an average of only two passengers, carried 3,600,000,000 persons, compared with the railroads' total of 976,303,602. "The seating capacity of the 6,000,

00 automobiles in use in the United States is estimated at not less than 30,000,000 people. The total seating capacity of railroad cars, of which there are 55,705, is about 3,500,000 people. To carry the people now carried by automobiles would require 60,000 new passenger coaches and 14,-972 new locomotives at a combined cost of \$1,184,000,000, to say nothing of passenger tracks, depots, and employes at an expense impossible to calculate.

"These stupendous figures are allost beyond human conception, but hey give some idea of the vast ramileations of the automobile industry and the tremendous extent to which he automobile has entered our lives.

SPARKS

From the Liberty Bell

A bonehead who is interested in his

It is said that old Doc Auto had to

give the motor gas before he could nately ran over the edge, discovered

A good listener is the best entertainer-(especially when he's with a guy who prefers to talk about his

The fellow who mounted the "Rim named the "one-man" top was no the world" Route, and unfortu- slouch

Ray D. Ater-In your opinion, who was America's greatest creater of Repair Bill-Well, the guy who

AUBURN Beauty-SIX

The crowning achievement of nineteen years' successful automobile engineering. A veritable novelty at its best—bold, radical and sweeping, yet not freakish in design. It is mechanically correct. Full comparison by extraordinary first and lasting impression is challenged with any car, regardless of price.

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Green Says: The Surety Will Wash, Oil and Grease Your Car Any Time Day or Night And They Will Do It, Too-

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THIS IS A MASTER-FIVE WITH DUMP BODY. SEVERAL FEET HAVE BEEN TAKEN OFF THE END OF THE CHASSIS TO ALLOW FOR TIP

The MASTER FIVE-TON

-unequaled for Ability, Strength and Endurance

One of the very finest heavy-duty MOTOR TRUCKS manufactured. Every unit and detail which enters its construction is the best that money can buy. Buda, Timken, Brown-Lipe, Ross, Parish & Bingham, Detroit Steel Products, and other leaders have contributed their best ideas to its design. Its enormous 10-inch frame—the strongest ever put under a truck of this size-gives an idea of the steel-bridge construction, balanced over-size and huge factors of safety throughout.

This, then, is the MASTER TRUCK:-everything of the best; everything stronger than need be; every detail a developed success, adapted and designed into a perfect whole by engineers famous in the Truck industry since its beginning. And, far more conclusive than anything we can say, is the record of MASTER TRUCK owners-all of them-for there never has been one who will not say it is literally "the Master of them all."

Master of the Load on Any Road

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