

**SMITH-BELL COMPANY**

LANDS, LOANS,  
ABSTRACTS,  
INSURANCE

R. L. Smith                      C. F. Bell  
Hugoton, Kansas

We Sell Gas at Station Price

Also Pure Pennsylvania Oil

Let Us Fill You Up

**HUGOTON AUTO COMPANY**

Hugoton,                      Kansas

The  
Western Lumber Company

The Most Complete Stock of

**HARDWARE, LUMBER  
AND IMPLEMENTS**

In the territory

Leonard H. Smith, Manager  
Hugoton,                      Kansas

**The Home  
Mercantile**

**Company**

DEPENDABLE  
MERCHANDISE

**Phone 5**

Hugoton                      Kansas

**HUGOTON  
EQUITY EXCHANGE  
GRAIN**

Flour, Feed, Coal, Posts  
Owned and operated by the farmers in the interest of all producers. We offer market price and a square deal every day in the year.

ED JONES, Manager

**R. L. HARRIS**

The Only Pool Hall in Town

**CIGARS      TOBACCO**  
Fountain in Season

A Pleasant Recreation Parlor

R. L. HARRIS, Prop.

**HAMBY HOTEL AND CAFE**

Nice Clean Rooms

Regular Meals and Short Orders

Commercial and Traveling  
Men's Headquarters

Miss M. A. Clifford, Proprietor

*The First National Bank*

of Hugoton

CAPITAL AND SURPLUS, \$30,500

No deposit too small and none too large for us to handle and appreciate. Every courtesy extended to the patrons of this bank consistent with good banking. When you are in Hugoton come in and get acquainted with us.

Member of Federal Reserve System

**HUGOTON**

**County Seat of Stevens County**

Hugoton, Kansas is one of the oldest towns in the Southwest in point of years, yet in conditions one of the youngest.

Just how long ago Hugoton was founded is not of so much importance as how the town has progressed since that time, and the future in store for that enterprising little city.

Hugoton is the county seat of Stevens county, one of the very best agricultural districts in the Southwest. For years Hugoton was an inland town, and in spite of this handicap came to be known as one of the good towns of the country. And then one day about six years ago the Santa Fe built a railroad into the town and since that time Hugoton has taken on a different aspect. People who, prior to this time refrained from locating there because of lack of railroad facilities, were now glad to take their place in the business life of the town and for several years the growth amounted to almost a boom.

However, not only did the town grow, but the fertile acres so long idle were more inviting to the settler and gradually the prairies were broken up and transformed into waving fields of wheat, kafir, milo, broom corn and other crops which are known as sure producers in this section. A good class of farmers came to settle up the country and they have produced good crops, built up good farm homes and helped make the town the good place it is today known to be.

And it would seem that the future holds still greater benefits for Hugoton. The Kansas & Oklahoma railroad is surveyed through the town. This road runs from Forgan, Oklahoma, where it connects with the Katy, to the Colorado line west of Hugoton, and it is expected it will eventually build to Trinidad. Considerable steel has been laid on the line out of Forgan, and the connections have been made with the Rock Island at Liberal. This will give Hugoton service over the Katy, the Rock Island and the Santa Fe and is going to open up to the town a lot of new trade territory that will attract settlers and bring new people and new businesses to the town.

The different lines of business are well represented in Hugoton while the town has excellent schools, churches, lodges and societies. In fact the town is a live, wide-awake little city in every way a good place to live, and a finer bunch of people would be hard to find. Anyone looking for a location would do well to investigate the possibilities offered here. If a farmer who wants a home where he can make money from the soil, or an investor desiring to put money into land which will grow in value Stevens county is a good place to find it. Any banker, business man or real estate man will be glad to give information concerning the city and county. They are all boosters and will give you the facts you want.

The firms who bought space to put this write-up into print are advertising on this sheet. They are boosters for the town and realize that it takes fair treatment to hold trade and they will give you a square deal if you will give them your business.

The First National Bank of Hugoton was established in the county seat of Stevens county in 1907, and is one of the strongest financial institutions in the Great Southwest. The bank was nationalized in 1918, and at the present time has a combined capital and surplus of \$30,500. This financial institution has enjoyed the confidence of its patrons through its efficient banking methods and courteous treatment. Its officers and directors have always identified themselves with every progressive movement for Hugoton and Stevens county, and in a very conspicuous way have lent their energies, time and money in the building up of the Great Southwest. The character of an institution of this kind is always reflected through its officers and the men back of this enterprise have used their influence in every avenue for the betterment of its customers and the people of Hugoton and Stevens County.

The Smith-Bell Company, R. L. Smith and C. F. Bell, have resided in Stevens county for over 35 years. Mr. Smith was formerly county treasurer of Stevens county, and Mr. Bell is at present county clerk. Both are well acquainted with conditions and values in the county and are in excellent position to serve those who desire information in regard to farm lands or ranches. They do a general real estate business, make farm loans, prepare abstracts, and write insurance. They will give you a square deal.

The Hugoton Auto Company is one of the live firms of the town. They have a nice building and do a rushing garage business, sell oil, gas, tires and accessories. They are the Ford agents for Hugoton and carry a complete line of Ford repairs. Give them a call

The Western Lumber Company has one of the largest and best equipped yards in the southwest. They have immense lines of Hardware, Implements, Posts, Lumber, Coal, Harness and chinaware. They feature the International line of Implements, and have commodious buildings to handle car shipments of the different lines. Leonard H. Smith is the local manager of the business, and is a courteous, efficient manager.

The Home Mercantile Company has been in business two and a half years. The company is incorporated for \$20,000, fully paid-up. They carry big lines of Dry Goods, Groceries, Notions and Gents Furnishings. A branch store is conducted at Peterita, Kansas. Their stock is the largest in the city and they enjoy a wonderful trade.

The Hugoton Equity Exchange was organized by home people about four years ago, and has enjoyed a good business almost from the start. They handle Grain, Flour, Feed, Coal and Posts, and give the best of service and courteous treatment at all times.

R. L. Harris conducts the only pool hall in Hugoton, and has a nice, clean recreation parlor, where one may spend a pleasant hour. He carries good lines of cigars and tobaccos, and conducts a soda fountain in the warm season. Visitors are courteously welcomed.

The Hamby Hotel and Cafe is the pride of Hugoton. No town in the country the size of Hugoton, boasts such a well-kept, well-managed hotel. The rooms are clean and well-furnished, the meals excellent and service unsurpassed. The business is now under the management of Miss M. A. Clifford, formerly of St. Louis, an experienced lady in the hotel business, and the patrons are always pleased.

Gladys Butcher conducts an up-to-date millinery parlor in Hugoton, and also has a good line of ladies' ready-made dresses, ladies' and children's clothing. She conducts a beauty parlor in connection, and handles the Madam Elinore Miller toilet preparations. The Regine Hats are featured in her millinery stock.

J. B. Porter started in the hardware business in 1916, purchasing the business from Guy C. Kimzey. In 1918, he erected a modern brick building. Branching out into the implement and tractor line, he increased the business until he has the most complete and up-to-date stock of hardware and implements in the southwest. He has the agency for the Rumley tractors and separators, and does a large business in this line. Hugoton can boast of having in the Porter Hardware Company, an establishment equal to any metropolitan concern.

When the Santa Fe built into Hugoton, the T. M. Deal Lumber Company started a yard there. That was in February, 1913. This is not a corporation, but is owned individually by T. M. Deal, C. F. Shafer being manager of the yard. They carry a big stock of Lumber, Hardware, Building Material and Coal, and are known as one of the substantial firms of the city.

The Hugoton Hotel is conducted by E. C. Bundy, and is another of the popular business concerns of the city. Guests at the Hugoton Hotel have no cause to complain with the rooms, meals or service, for Mr. Bundy is painstaking in every way, and makes a great effort to please his patrons.

The Cash Auto Company does a general auto business, has a good stock of tires and accessories. They are agents for the Dodge Bros., Hudson and Essex cars. They now occupy a new building, 80x140 feet, one of the largest in the southwest. C. B. Stockstill and Alex Toot have been residents of Stevens county for many years, and are among the most substantial men of the county.

Mills Brothers conduct a first-class grocery store. They were engaged in farming until about a year ago, when they purchased the Homan stock, and took over the business. They were successful farmers and are showing the same inclination in the grocery business. They have a nice stock and are doing a good business.

The Porter Drug Company was organized 14 years ago by F. B. Porter, Jr. For many years the company has enjoyed a steady growth, and today it is known as one of the best firms in the city. They treat their patrons courteously, carry standard lines and attribute their success to their patrons whom they wish to thank for their progress.

**MEET AT PORTER'S  
Why Be Discouraged**

Today is the tomorrow we worried about yesterday, and while every day brings its ups and downs every valley to which we descend is followed by a climb to the heights beyond.

The present wave of financial depression cannot last. We can boast of the grandest country on the face of the earth with the wealth of the world to our credit, with foreigners from all nations scrambling for admittance to our shores and with food supplies in abundance to feed all comers.

At the peak of high prices our country was overstocked with manufactured products. This surplus is rapidly being consumed, and sooner than we expect, the highest speed will be required to make up for lost time and we shall be in another era of prosperity.

All we lack is confidence in our Creator and our fellow man to start the commercial pendulum in the right direction, and if each does his bit, we shall start forward with the slow but irresistible force necessary in all great and grand movements.

**THE PORTER DRUG COMPANY**  
The Rexall Store

**GLADYS BUTCHER**

MILLINER

Regine Hats

Ready-Made Dresses

Ladies' and Children's Clothing

**BEAUTY PARLOR**

Madam Elinore Miller's

Toilet Articles

Hugoton                      Kansas

**J. B. Porter**

**HARDWARE  
IMPLEMENTS  
HARNESS**

De Level Cream Separators

Maytag Multi-motor Washing

Machines and Rumley Tractors

Motto:

**QUALITY  
SERVICE**

**T. M. DEAL**

**Lumber Company**

—for—

LUMBER

CEMENT

DOORS

SASH

GLASS

PAINTS

OILS

SHELF HARDWARE

COAL

ETC.

See Us for Prices and Quality

Hugoton                      Kansas

**THE HUGOTON HOTEL**

Nice Rooms  
Regular Meals

The Traveling Men's Home

C. E. BUNDY, Prop.

Hugoton,                      Kansas

**CASH AUTO COMPANY**

General Repairing

Agents for Essex, Dodge Bros.  
and Hudson Cars

Complete Line of Accessories  
All Work Guaranteed

C. B. Stockstill and Alex Toot,  
Props  
Hugoton, Kansas

**MILLS BROTHERS GROCERY**

Always a Complete Line of  
Fresh and Staple Groceries

We follow market conditions as  
prices go down

**MILLS BROTHERS GROCERY**  
Hugoton, Kansas