

WILSON FORCES EMBARRASSMENT ON SUPPORTERS

Statement That His Cause Is
Greater Than Our Gov-
ernment Hurts

Washington, Sept. 13.—Adminis-
tration senators are not a little em-
barrassed by an utterance of the
President in his Kansas City speech
when he said that the cause he
was pleading for was "greater than
the government."

The President's Senate supporters
have been diligently trying to dem-
onstrate that the sovereignty of the
United States was in no way weak-

ened by the covenant. They have
minimized the new superstate which
is to have its capital at Geneva. Now
to have the President say, "It is
greater than the government," ob-
viously puts them in a difficult po-
sition. Not only do they expect the
senators who want the league changed
to make much use of this expres-
sion but they apprehend it will be
diligently distributed
throughout the country.
That the President's "greater than
the government" sentiment is not
acquiesced in in the Middle West is
indicated by former Senator Lafay-
ette Young, of Des Moines.
"Personally," said Senator Young,
"I do not agree with the President
when he says that the cause he is
advocating is greater than this gov-
ernment. I do not believe the peo-
ple of the country will follow him
that far. I am inclined to think
the two senators from Iowa are be-
ing sustained by their constituents
in their efforts to amend the Treaty
and bring about its proposed ratifi-
cation."

SENATOR'S STAND MAY FORCE A NEW SHIFT ON WILSON

Democrats Are Veering From
League as Advocated by
President on Road

Washington, Sept. 13.—Recent de-
velopments in the Senate with re-
gard to the Peace Treaty, indicating
something in the nature of a land-
slide in favor of textual reservations
to the League covenant, have led
political observers to declare that the
President will shortly find it neces-
sary to take a new course in his
speeches on this subject, or else
abandon his present tour as a
League revival and turn it into an
out-and-out political junket.

When the President left the Cap-
itol early this month, outward ap-
pearances indicated that the exact
extent of America's participation in
the League of Nations was still
enough of an issue to sustain the
President in a swing-around-the-
circle in support of complete ratifi-
cation. But now, with the announce-
ment by Senators Shields, Hoke,
Smith and Thomas, each a Democrat,
that they are to be counted among
the reservationists, and indications
that more are to follow a similar
course, the President finds himself
confronted with the fact that the
covenant is to be definitely toned
down, and the League, as an issue of
debate, almost out of the running.

This is the reason why politicians
and officials at the capital believe
that the President will have to seek
a new angle for the scores of
speeches yet to be made on his
present tour, and they are watching for
the first symptoms.

There has been a great deal of
comment in Washington over the ac-
tion of Senators Hoke, Smith and
Thomas in waiting until the Presi-
dent had gotten well started on his
trip before making their announce-
ment of defection in the Senate.
Some believe that the President
knew of their intention before leav-
ing Washington. But others believe
that he would never have under-
taken such an ambitious tour if he
had known the true facts with re-
gard to the Senate situation. Re-
ports reaching the capital from the
points already visited by the Presi-
dent indicate an apathy upon the
part of the public toward the Presi-
dent's arbitrary stand on the League
that is having a tremendous effect
in bringing about a clarification of
the exact situation in the Senate,
and those who have persistently
stood out for reservations preserving
American independence of action
under the League are to-day mani-
fested in their predictions of suc-
cess.

Businessmen Hear Final Lecture of Series Given by Commerce Chamber Expert

"Salespeople of To-day and To-mor-
row" was the subject last night of
Frank Stockdale, the expert on retail-
ing problems, who made his closing ad-
dress of a three-day session at Falmes-
stock Hall. Mr. Stockdale was brought
here by the Harrisburg Chamber of
Commerce.

Between three and four hundred mer-
chants and salespeople attended the last
lecture. The reputation of Mr. Stock-
dale for putting good hard facts before
his hearers in plain fashion had spread
from his first lectures, and last night
everyone that could get there was pres-
ent.

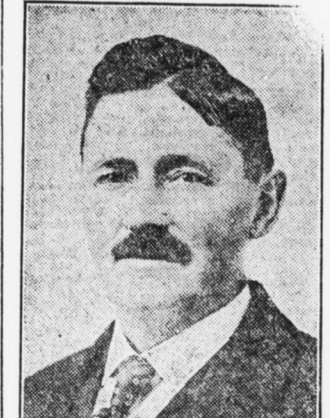
The spirit of service was emphasized
by Mr. Stockdale, who said that no
amount of ability is worth anything if
the spirit is lacking. There is becom-
ing keener and keener competition
among salespeople, and nowadays men
and women must be trained.

The public generally are better shop-
pers now than formerly, also, and know
usually what they want. "Selling satis-
faction" is one of the greatest assets
of a salesperson and if they can sell
satisfaction with their goods regularly
they are building both for themselves
and their employers.

Study is necessary if salesmen are
to know both goods and people. Too
much familiarity with customers is a
bad, too. You should know their names
as much as possible, however, and re-
member to call each by his right name.
Indifference is daily losing all its
of business. No "lookers" should be
allowed in any store; they should all
be prospective buyers.

Hearse Drivers Strike; Cemetery Gates Closed

Dublin, Sept. 13.—Burials became
next to an impossibility here to-day
when hearse drivers' strike. Cemetery
gates were closed. In one in-
stance soldiers were called and an
interment took place with men on
guard.



Republican Candidate
for
County Commissioner
GEORGE W. MUSSER
East Pennsboro Township
Cumberland County
Asks your vote and influence
Primary Election September 16, 1919

A CARD TO THE PUBLIC

If elected to the office of Mayor his pledge is;
"I will devote my whole time and attention to the business
of the office, and by reason of my 16 years' experience as
Alderman of the Ninth Ward, I am fully qualified to intelli-
gently and justly conduct the police court hearings, and to
administer all other affairs of the City to the interest and
satisfaction of all the people."

Your vote and support kindly solicited.

GEORGE A. HOVERTER
Primary Election, September 16, 1919
General Election, November 4, 1919

Dr. Samuel F. Hassler

Republican
Candidate
FOR
City
Council
Your Vote and
Influence Will
Be Appreciated



M. HARVEY TAYLOR

Republican
Candidate
FOR
RECORDER
OF
DEEDS
AND
CLERK OF THE
ORPHANS' COURT
Primaries Tuesday, Sept. 16, 1919



U. S. MAY ASK RED CROSS TO SELL SUPPLIES

Millions of Dollars' Worth of
Silks Available; Steel
Firm Overcharges

Washington, Sept. 13.—Plans to
have the Government establish, with
the aid of the Red Cross, a great
mail-order business, to sell direct to
the consumers hundreds of millions
of dollars' worth of textiles and
other merchandise in the Army sur-
plus, were submitted yesterday by
T. J. O'Neill, of Hanover, Pa., expert
textile adviser to the war claims
board, to the House war claims com-
mittee, of which Representative
Graham is chairman.

Mr. O'Neill, who is in the or-
dinance department, said he had the
cordial approval of his chief, Gen-
eral Marshall, and of other officers
as well as of the director of sales.
Red Cross officials, while asserting
that merchandising was outside the
natural work of the organization,
were willing to co-operate in order
to relieve the suffering occasioned
by the high cost of living if they
could be assured they would not an-
tagonize great numbers of whole-
saler and retailers by merely selling at
a cost to their institution. Mr.
O'Neill is now engaged in trying to
induce the Chamber of Commerce
of the United States, on behalf of
the merchants of the country, to ask
the Red Cross to render this aid.

Mr. O'Neill, who has been a silk
manufacturer for thirty years and is
president of the O'Neill Silk Com-
pany, of Hanover, Pa., said the or-
dinance department has on hand 11-
000,000 yards of pure silk cartridge
cloth, which can be treated, dyed
and printed at slight cost and so
made into dress goods, or which can
be used for suits similar to pongee
or plain beach by merely boiling at
a cost of ten cents a yard. The av-
erage cost of this silk to the Govern-
ment was eighty cents a square yard.
The ordinance department adver-
tised for bids. The lowest received
was four cents, and the highest
twenty-six cents a yard.

Believed Combination Formed
"It seemed to me they had formed
a combination against us," said the
witness. "I was told that some
manufacturers had advised others to
humiliate the price, but we rejected
all their bids. The very next day
we had an offer of forty cents from
Samuel Bismarck & Co., but I laughed
at them. We now have an offer of
seventy-two cents a square yard for
the entire lot, from Mr. Bloom, gen-
eral salesmanager of the Bush Sales
Company. If he puts up the required
bond of \$500,000, he probably will
get the lot."

"If the ordinance department had
not had the benefit of expert advice
I suppose they would have let that
silk go for twenty-six cents," in-
quired Representative Jeffries, who
was examining the witness.
"They would have let it go for
twelve and one-half cents," was the
reply. "That was the best bid they
got the first time they advertised it,
so if we sell it for seventy-two cents
the saving to the Government will
be slightly over \$6,500,000."

The Jones & Laughlin Steel Com-
pany, of Pittsburgh, with the com-
plicity of the war claims board,
collected a claim virtually \$350,000
greater than they were entitled to
according to the sworn testimony of
Major G. B. Frankfurter, expert ad-
viser of the war claims board, be-
fore the subcommittee.

Major Frankfurter testified that
he had called the attention of the
war claims board to the excessive
amount of the award made by the
zone claims board at Pittsburgh and
read to the committee his report
pointing out in what respects the
claim was excessive.

The Jones & Laughlin Company
received by the award of the war
claims board \$3,675,000 for the con-
struction of coke ovens which were
not completed at the time of the
armistice, and which Major Frank-
furter described as looking "as if
they were just started" when he saw
them two months before the armis-
tice.

New York Can Boast of Women Profiteers

New York, Sept. 13.—Complaint
that women purchasers of surplus
army foodstuffs here are selling
them at a profit to wholesale and
retail dealers have been received by
J. C. Day, City Commissioner of mar-
kets, who announced that he was
seeking the aid of the Federal au-
thorities in an endeavor to prosecute
the profiteers.

Mr. Day's attention has been called
to a Bronx baker, who is said to
have purchased 200 cases of jam
from consumers who bought it at
army sales.

War Expenditures Probe Cost \$288,794, Is Charge

Washington, Sept. 13.—Congres-
sional investigations of war expendi-
tures, now being conducted by House
committees, cost about \$10,000 a month
Clerk Page, of the House informed
the House Appropriations Committee.
One investigator, he said, was paid
\$50 a day.
At the request of Chairman Good,
Republican, the clerk also reported
that during the past four Congresses
when Democrats were in control, 26
inquiries cost \$288,794.

BODINI, OPERATIC TENOR, DENIED ADMISSION TO U. S.

New York, Sept. 13.—Urelio Bodini,
an operatic tenor formerly with the
Chicago Opera Company and now un-
der contract with the Metropolitan
Opera Company, and Giuseppe Bachia,
on his way here to become secretary
to Pasquale Amato, baritone of the
Metropolitan Opera Company, were
refused admission to America by im-
migration officials upon their arrival
from Italy on the Steamship Caserta.
The immigration officials declined to
make known the reason for their ac-
tion. Bodini was returning from a
visit he made to his family in Italy at
the close of the last opera season.

PRINTERS' STRIKE OFF

Tacoma, Wash., Sept. 13.—All
daily newspapers in Tacoma resu-
med publication yesterday with the
return to work of the printers who
struck last Friday for increased pay
and shorter hours. The men re-
turned to work without being
granted their demands.

One daily paper has been pub-
lishing since Monday, having agreed
to arbitrate locally the strikers' de-
mands. The two other papers had
insisted the demands be arbitrated
under the rules of the International
Typographical Union.

BUSINESS MEN INDICTED

Dayton, O., Sept. 13.—Twenty-
nine lumber dealers and eight ice
cream dealers and manufacturers
were charged in indictments re-

turned late yesterday by the Mont-
gomery county grand jury with vic-
tims of the Valentine anti-trust
act in operating in restraint of trade
and fixing prices.
Dealers indicted included men high
in business, fraternal and social cir-
cles of the city.

Salesmen to call on Automobile Owners

Be our representative in your
vicinity. Every owner a live pros-
pect. Every owner will be inter-
ested as it means a big saving to
him.
No Investment Necessary
Commission basis can be work-
ed in whole or spare time.

Dept. S,
KELLEY CO.
Suite 475 Drexel Bldg., Phila., Pa.

POLITICAL ADVERTISING

Republican
Candidate
FOR
DISTRICT
ATTORNEY

PHILIP S. MOYER
Respectfully Solicits Your Support
Primaries Tuesday, Sept. 16, 1919

To The Republican Voters of The City of Harrisburg

The undersigned representative citizens of the Allison Hill Sec-
tion of the City, believing they are entitled to a fair representation in
the Management of the Affairs of the City, by reason of its population,
and the taxes it pays, endorse

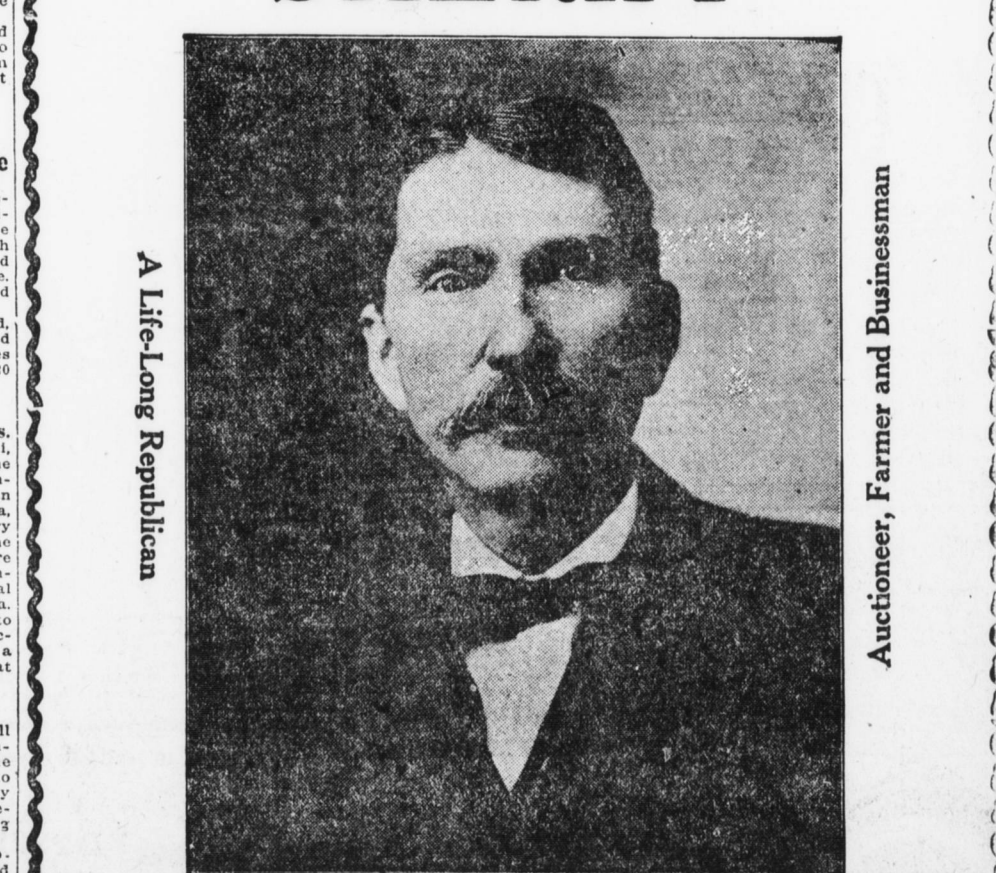
R. L. DARE

as a Candidate for City Council, on the Republican Ticket, at the Pri-
maries to be held Tuesday, September 16th, believing him to be well
qualified to serve the people's best interests at all times, and in fairness
to the Hill, present him for your favorable consideration.

- | | |
|------------------------|--------------------|
| Joseph P. Yungel | Amos Lebo |
| W. M. Horner | Jacob D. Shuey |
| M. W. Emerick, M. D. | Geo. E. Sutton |
| Walter Forrey | Harris E. Snyder |
| F. J. Althouse | A. H. Yungel |
| H. B. Shoop | H. C. Pedlow |
| Dr. T. E. Bowman | Sam T. Shope |
| D. B. Smouse | R. L. Crane |
| Thos. J. Devine | Howard A. Lebo |
| E. E. Packer, P. D. | Wilson A. Smith |
| Wm. Grant Hoover | John H. Goodyear |
| B. Frank Smith | A. C. Henry |
| Hugh N. Day | R. M. Anderson |
| Rev. Jos. R. Murphy | S. E. Bortner |
| J. Loy Arnold, M. D. | John B. Shaffner |
| Wendell Fackler | John M. McLaughlin |
| J. M. Rebuck | J. B. Shaffer |
| John C. Aldinger | F. A. Shatto |
| J. Wilbert Storey, DDS | Wm. L. Bitner |
| H. C. Sutton | H. J. Wertz |
| David H. Frederick | Oscar Demmy |
| Walter J. Devine | A. C. McKee |
| Paul S. Dickert | Russ Bros. |

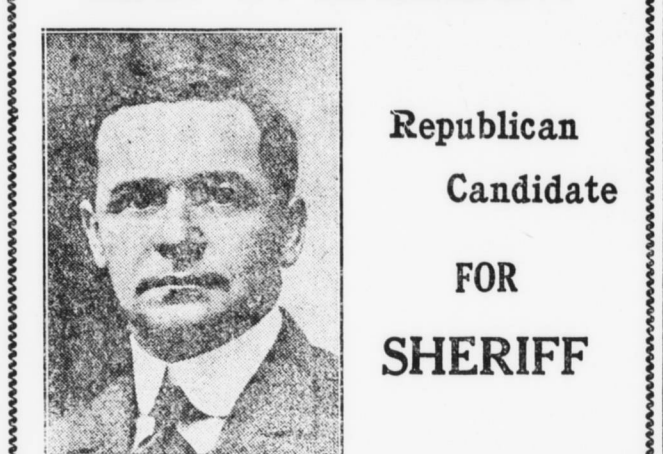
H. D. KOONS

Republican Candidate For
SHERIFF



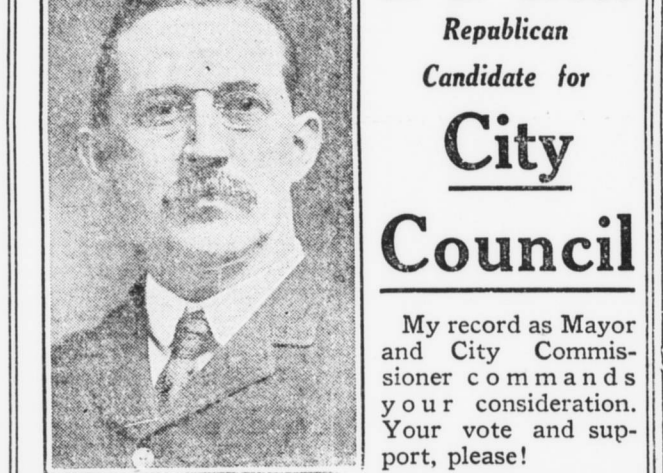
If elected I promise a Clean, Business-like Administration. My record throughout
the city and county as an auctioneer, livestock dealer, stands for inspection. I will
appreciate your vote and influence at the
Primaries, Tuesday, Sept. 16th

GEO. W. KARMANY



Republican
Candidate
FOR
SHERIFF
Primaries Tuesday, September 16, 1919

E. Z. Gross



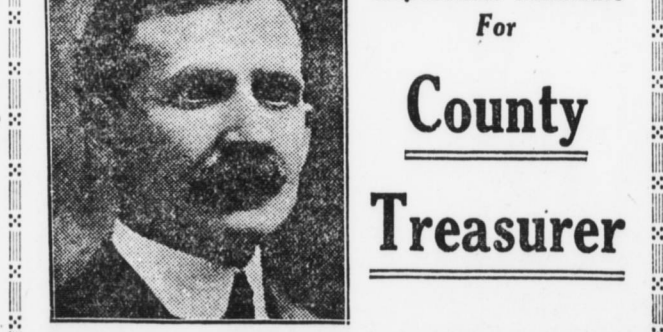
Republican
Candidate for
City
Council
My record as Mayor
and City Commis-
sioner commands
your consideration.
Your vote and sup-
port, please!

HARRY F. OVES



Republican Candidate
for
City
Treasurer
Primaries
September 16, 1919
Election
November 4, 1919
Your Support Will Be Appreciated

OLIVER C. BISHOP



Republican Candidate
For
County
Treasurer
Respectfully Solicits Your Support