

SNOW SHOVELS

Steel Snow Pushers

SPECIAL \$1.00

PAVEMENT SCRAPERS, 75c WITT ASH CANS—ASH SIEVES—FURNACE SCOOPS

Hance Hardware Co.

6 West Fourth Street

ELECTRIC LIGHT BATHS

MEN AND WOMEN

Heat, Light, Water and Electrical Treatment Chiropractic and Swedish Medical Massage. For the treatment of all RHEUMATIC conditions, COLDS and DISEASES of the NERVOUS SYSTEM.

Battle Creek Methods. Trained attendants. SPECIAL RATES

WILLIAM A. BALDWIN

714 MARKET STREET

\$1.25







An Instrument of Rare Distinction

The Autopiano has achieved singular distinction from artists of International repute, from Royalty, the Vatican, and Eminent Juries of Award at many International Exhibitions. It has won a position of honor in the musical world and in thousands of homes all over the world. We

HEMSTITCHING

Dress Pleating Covered Buttons

Robt.A. Parvis 913 Market St.

ON TERMS TO SUIT YOUR CONVENIENCE

Built of high-grade materials by expert workmen, containing features that you will find exclusive to the Autopiano, it is of small wonder that this instrument has attained the pre-eminence in its field that it today enjoys.

We will be glad to have you call at our store to inspect the new models of Autopianos we have just received.



cement must be made.

Large steel drills follow. Powerfully, patiently, they chip their way through ledges that are often 30 feet thick. In a year, one of these drills will bore through miles of solid rock.

Dynamite comes next-75 pounds to a hole - more than 15 million pounds of it for the entire industry last year. From two to a hundred holes are loaded, tamped and wired.

Workmen seek cover.

A button is pressed. The earth trembles. Hundreds — thousands — of tons of rock leap from the face of the quarry and fall in a heap below.

Many of the stones come down too large; quarry-men must "pop shoot" them into smaller pieces.

When they are reduced to not more than a ton or so each, steam shovels load them into dump cars, and they are hauled off to the first of the giant crushers in the cement mill.

At a medium-sized plant-one turning out a million barrels a year— hundreds of thousands of dollars are invested in quarry and quarry equipment - air compressors, drills, steam shovels, railways, locomotives and cars.

Where other materials besides stone are used-like marl or clay from a lake or pit-different but just as interesting methods are employed.

Getting out the raw materials is the first step in the long careful process of cement making.

PORTLAND CEMENT ASSOCIATION A National Organization to Improve and Extend the Uses of Concrete



The KENNARD-PYLE CO 617-623 Market St.
"Wilmington's Most Reliable Store"

Store Opens 9 A. M.—Store Closes 5.30 P. M.

NOW IN PROGRESS!

Two intensive value-giving and history-making events that you can't



The Season's End

Fur Sale

Offering Highly Dependable Furs At Less Than Manufacturer's Prices

OUR own remaining stock has been augmented by that of our regular New York furrier who requested that we assist him in disposing of the same. The entire lot offered at drastic price concessions and each coat or scarf sold during this sale will carry the same guarantee as though you had paid full

Fur Coats

\$69.50 to \$750.00

Originally \$100 to \$1150

About 40 in the Assortment

Scarfs and Chokers \$10.00 to \$69.50

Originally \$15 to \$89.50

Second Floor-North

And Our Third Annual Good, Old-Fashioned

RUMMAGE

SALE

A Sale of a Thousand Surprises

Possibly the Most Comprehensive Collection of Low-Priced, High-Grade Merchandise Ever Assembled

Prices 1/2 to 2/3 Less

Than Regular

Everything Conveniently Arranged in Our Spacious North Basement

And, say—you'll just enjoy rummaging around; it's fascinating—profitable, too! Come in early in the morning and stay all day if you wish; there will be enough merchandise to interest you during the period of your visit.

710 Market St.