

# THE DELTA INDEPENDENT.

THE OFFICIAL PAPER OF DELTA COUNTY

XXV YEAR—NO. 27.

DELTA, COLORADO, FRIDAY, AUGUST 9, 1907.

PRICE FIVE CENT

## CATTLE MEN GIVE FIRST DAY PROGRAM

Preparations For Delta County Fair  
Going Ahead Rapidly. Committees Are at Work.

The cattlemen have agreed to put on a program for the first day of the Delta County Fair, Sept. 11. Clarence Mower, J. B. Killian and T. K. Seaton are the committee in charge of making arrangements for the program and they have assured the fair management that the biggest "Cow Puncher's" day ever pulled off on the Western Slope will be held in Delta on the date mentioned above. This is the date of the final day of the Western Slope Veteran's Ass'n. The old soldiers and their friends will have this day to attend the fair and it is the purpose to give them something worth while seeing.

Preparations for the fair are going along smoothly. Committees have been appointed and are at work. \$1,500 will be devoted to premiums and a good part of this has already been subscribed. This fair is not given by the old association. A committee of business men has taken the matter in charge and leased the grounds for this year's fair. The general and sub-committees are as follows:

GEN. COM.—T. K. Seaton, chairman; F. Duffield, sec'y; H. H. Wolbert, treas.; J. J. Travis and J. E. Hillman.

FINANCE—J. E. Hillman, George Stephan, F. G. Myers, J. J. Travis.

PREM. LIST—A. E. Miller, E. E. Watts, F. G. Myers, L. W. Sweitzer.

ADVERTISING—F. Duffield, E. E. Watts, F. G. Myers.

GROUNDS—L. D. Hauser, I. C. Hall.

SPEED PROGRAM—C. E. Mower, J. B. Killian, T. K. Seaton.

ENTERTAINMENT—Dave Hensler, C. P. Nutter, E. A. Ault.

MUSIC—I. M. Conklin, F. C. Helt, Joe Pregent.

TRANSPORTATION—George Stephan, A. R. King.

The full organization will be completed soon, including superintendents of departments. The above committees have met twice for general conference. Have discussed plans and all are now attending to their respective duties. People throughout the country seem to be interested and are anxious for a fair to be held in Delta this fall. Assurances have been received from the Surface Creek and North Fork that fine exhibits in all departments will be made from those sections. The outlook is indeed bright and that Delta will have a successful fair next month is assured.

Everybody work for the Delta County Fair. It is not necessary to be on a committee to help. You can help by bringing an exhibit and getting your neighbor to do likewise.

### Dingman-Walter Wedding.

Walter F. Dingman and Miss Flora M. Walter were married at the home of the bride's parents, Mr. and Mrs. C. D. Walter, at the hour of noon on Wednesday, Aug. 7. Dr. H. J. Frothingham performed the ceremony in the presence of relatives of the bride and groom and a few near friends. Following hearty congratulations and good wishes on the part of those present the company sat down to a wedding dinner that comprised everything the most exacting appetite could wish for. Mr. and Mrs. Dingman left on the afternoon train for Salt Lake City where they expect to remain for some time to come.

The young people were raised in Delta and represent two excellent families. Mrs. Dingman is a graduate of the Delta high school and since finishing her education has been a popular clerk in the Hillman store. Mr. Dingman is a young man of excellent character and a hard worker. They have the best wishes of numerous friends.

### Deaths.

Mary Eva Leed died at the home of J. G. Neff on Sunday, Aug. 4, at the age of 16 years. Deceased has been a sufferer for some time with valvular heart disease. Funeral services were held Monday and burial took place in the Delta cemetery.

Roscoe Vernon Gunn, aged one year, one month and three days, died at the home of the parents, Mr. and Mrs. Joseph Gunn, on Wednesday, Aug. 7. Funeral services will be held today and the body buried in the Delta cemetery.

### School House For Cedar Mesa.

Residents of Cedar Mesa are hauling lumber for a new school house to be built opposite what is known as the Hale corner. The work will be hurried in order that the building may be ready for occupancy for the fall term.

### How to Sell Goods.

An interesting address on advertising was recently delivered by C. S. Connor of the International Time Recording Co., who spoke on "The Value of Newspaper Advertising to the Retailer," before the Merchants and Advertisers association of Binghamton, N. Y. From this address the local merchant can get many good pointers: "Blow your own horn and give every customer a square deal."

The business of selling goods has changed wonderfully in the last few years, and all progressive merchants, to succeed, must adjust their business to the new conditions. In olden days a sign over the door and a few thrillers like "Go to Jones for prunes and hog powders" painted on country fences and barns was about the limit of publicity. An occasional card in the weekly papers and a few dodgers and hand-bills, just to help along the printer, was downright plunging and caused no little comment in the business community.

Today the printing press is dominating the civilized world and the merchant who fails to take advantage of the avenues of publicity open to him, and blow his own horn, soon finds himself among the ninety and five per cent who fail within a business life time.

Judicious advertising is the cause of the new era in merchandising, and has lifted the art of selling goods to the plane of a science. Yet today many merchants look upon advertising as a gamble. Not a few take a flier at it and because big results are not promptly obtained, quit. Gentlemen, the quitter in any walk of life never achieves success. It takes constant, persistent scheming and plunging in every branch of business to obtain profitable results. Profits, larger profits, more profits is the goal you are striving for. Very few men profit from gambling. Why gamble in advertising?

The modern business man is beginning to realize that advertising is a science, based upon known causes and producing known results. It is a plain, straight-forward proposition, governed by the same laws that rule any other branch of your business. Like everything else the whole secret lies in two words: "Know how." The world makes way for the man who knows how. You know how to buy right, how to rent right, how to hire right, and you ought to know how to advertise right.

The first step in advertising is the intelligent purchase of space. Fill it with good copy and you'll get good advertising.

"What is good copy?" It's a straight away selling talk in simple, plain, effective language, that can be understood by the least educated, telling the truth about the goods for sale, quoting prices, guaranteeing the quality, and value, and suggesting the reader's need of the article and the reason they should buy now, and from you. State facts and give reasons.

"If a merchant's business is too large for individual attention, he hires skilled assistants to buy and sell for him. Likewise should he hire a skillful advertising man to conduct his advertising for him. As a good buyer saves much by his knowledge of goods and prices, so does the good advertising man save money by his ability to select proper mediums, intelligently buy and use space and produce advertisements that sell more goods with greater aggregate profit, at least expense.

"There is one more point that is vital to all advertisers. Don't plunge. Lay out your campaign as does the architect and builder. Know what you can afford to spend, and be judicious in spending. Don't contract for a big space because the discount is attractive unless you can use it profitably. It is the injudicious advertising that causes many to fail.

### Will Talk Drainage.

Prof. Paull has word that C. F. Brown, an irrigation and drainage expert, connected with the U. S. department of Agriculture, has been assigned to work in Delta county. Mr. Brown will be present at the Farmers Institute on the 19th and make a talk on the subject of irrigation and drainage. The subject of drainage is an important one locally and many will wish to hear what he has to say.

### Notice for Bids.

The Leon Lake Ditch and Res. Co. wants bids on the following:

FIRST: On 115 to 135 ft. of concrete tunnel 1 ft. walls, 2 ft. wide in clear and 4 ft. high, arched over top.

SECOND: On mason work laid in cement for same work.

All bids should be sent to the Secretary of Company. For information ask either of undersigned.

C. M. HOCKER, President.  
M. R. WELCH, Secretary.

## MESA COUNTY CLINGS TO TERRITORY

Refuses to Give Up Land or Consider a Re-survey of Boundary Lines  
Dividing the Two Counties. John A. Curtis Claims They  
Have Big Slice of Our Soil.

Last Sunday afternoon R. O. Willmot and Joseph Hogrefe, county commissioners; A. R. King, county attorney and John A. Curtis, county surveyor, were passengers for Grand Junction. Mr. Curtis had under his arm a large roll of paper with which he expected to show the commissioners of Mesa county that a big blunder had been made in the present accepted boundary lines between Mesa and Delta counties and that Mesa county claimed and was collecting taxes on 100 square miles of territory that by right belongs to Delta county.

These gentlemen presented their case to the commissioners of Mesa county on Monday and requested them to join in a re-survey of the boundary line, whereby an error might be corrected and the proper and rightful line established. The Mesa commissioners evidently take some stock in the old adage that possession is nine points in law, and as they are already in possession of the disputed territory, no chances of losing it will be taken by submitting to a re-survey.

### Local and Personal.

You will profit by reading Mathers "Six for Five" sale ad. in this issue.

Mrs. Bouldin came down from their summer home yesterday for a short stay.

Mrs. Turner arrived from Portland, Oregon, Sunday, to spend the summer with her daughter, Mrs. Clarence Smith.

Mr. and Mrs. C. A. Atwood and son Leland, of Seattle, Wash., are spending a month at the home of their daughter, Mrs. H. W. Bull of Surface Creek.

Ruth Elizabeth is the name of a new daughter at the home of Mr. and Mrs. H. W. Bull on Surface Creek. The little lady first saw the light of day August 1st.

C. E. McCord went back to Lu Jave today after making a short visit with Delta friends. He has a good job as compressor engineer and is making as high as \$120 per month.

Dr. Fisher, oculist and aurist, Kansas City, Missouri, will be at Dr. Hick's office, Delta, next Monday and Tuesday, August 12th and 13th, to treat and operate on the eye, nose, throat and ear, and to fit glasses correctly.

Mrs. Howard Fletcher nee. Winton has been in Delta several days this week looking after business for her father. Mrs. Fletcher was warmly greeted by her large circle of friends who took advantage of this first opportunity to extend personal congratulations on her marriage. She reports Capt. Winton's health as much improved on account of his stay in California.

Dr. Darley takes a great deal of pride in what he has named the Model Corner, which constitutes the property of the Presbyterian church and parsonage. He has put in a lot of time and invested some capital in beautifying the premises and it must be admitted that he is getting it in "model corner" condition. The latest improvement is in additional parking and post painting. The Presbyterian pastor is setting a good example for his neighbors and all others.

L. F. Paull filed information with the humane agent at Cedaredge against Frank Doughty, charging him with cruelty to a horse. The case was tried before Justice Fairlamb last Monday and resulted in a dismissal. Mr. Paull and Mr. Doughty told their stories and the justice evidently took the view that possibly both parties had been a little hasty, Mr. Doughty in striking his colt and Mr. Paull in causing the arrest. Mr. Doughty bears an excellent reputation as a citizen.

Mr. and Mrs. Ashley Forrest have arrived from Hiawatha, Kansas, with the expectation of locating permanently in Delta. Mr. Forrest is a son of John Forrest, who recently purchased the E. C. Luice place on Garnet mesa and is connected with the Delta Land Co. Mr. Forrest and his wife are musicians and resigned positions with a college at Hiawatha to come to Delta. Mr. Forrest teaches piano forte and musical theory and Mrs. Forrest is an instructor in voice culture. They expect to establish a conservatory of music as soon as a suitable location can be secured.

J. A. Curtis, the well known county surveyor of Delta county, has established in his own mind the firm conviction that the present dividing line between these counties is not correct nor legal and has convinced our commissioners that his claim is just and right.

The Delta county officials have returned home with just about the amount of satisfaction they expected to get when they went to Grand Junction, but the first step has been taken and they are now prepared to call upon the state engineer to make a survey and establish the justice or injustice of the contention made by Mr. Curtis.

The commissioners put the case in a very reasonable light, by contending for this territory if it rightfully belongs to Delta county. What they want is to know and that was their purpose in requesting Mesa county to join in the re-survey. Its refusal will not prevent the state engineer from stepping in and settling the dispute, which he will be called upon to do.

### Dana's Conservatory of Music.

Prof. Clifford Everett Dana's Conservatory of Music will open in the Hillman building in Delta, Sept. 5, 1907. This is the first regular Conservatory of Music to be established here, and means much to Delta and to Delta county, in that the foundation is laid for an institution that will grow to large proportions with the future years and be of much benefit to the musical and social culture of our people.

It will be known as the Dana Conservatory of Music, Clifford Everett Dana, director. The advisory board comprises the following well known gentlemen: Rev. George Darley, D. D., Judge A. R. King, L. A. Hick, M. D., Dr. A. H. Stockham, L. W. Sweitzer and Millard Fairlamb.

The year's work is divided into four terms, beginning on Sept. 9, Nov. 18, Feb. 10 and April 20. The course is arranged in four general divisions. Pupils will pass from one division to another, thru a systematized course of study arranged as follows: Preparatory Department, Intermediate Course, Advanced Course and Normal Course.

Prof. Dana will be assisted in his children's piano classes by the Misses Nell Nutter and Bertha Mundry. Mr. George Wane is at the head of the violin department.

A catalogue announcement is now in the hands of the printer and will be ready for distribution next week.

### New Feed and Produce Firm.

H. Hammond and Joe Harrington have formed a partnership and opened a feed and produce store in the McMurray building on the west side of Main street. They will carry a full stock of all kinds of feed, including hay and grain. They will also handle produce and vegetables and will buy anything the farmer has to sell for which they can find a market in the mountains.

### Didn't Know It Was Loaded.

Guy McNear, who accidentally shot himself in the foot with a 22 rifle two weeks ago, was brought to Dr. Hick's office for examination with the X-Ray in order to locate the bullet. This was easily accomplished and McNear was sent home to await a more opportune time for extracting the foreign missile. He lives near Chipeta switch.

### CHRISTIAN CHURCH.

The Christian church will worship in their new building on Eaton ave. next Sunday at 11:00 a. m. and 8:00 p. m. The subject for the morning will be "The Bible." The theme for the evening will be "The Will and the Way." Y. P. S. C. E. at 7:30 p. m. Bible school at 10:00 a. m. Strangers are always welcome.

### Advertised Letter List.

Letters remaining unclaimed for in the postoffice at Delta, Colo., for the week ending Aug. 9, 1907.

Garotte, J. B. (3) Webber, Andrew  
In calling for these letters please say "advertised." ELLA NEW, P. M.

### Hogs For Sale.

Must sell one boar, five sows and three barrows. Address "H" care the INDEPENDENT or P. O. box 6, at Read, Colo.

### TOMATO BLIGHT.

It is about this time of the year that the blight of tomatoes begins to be noticeable in the fields. Plants which have made a fairly good growth gradually remains small and ripens prematurely. Other plants die in the earlier stages of growth and, in fact, all sorts of conditions may be seen in the field. This disease is wide spread, and the total loss to the growers throughout the state is large.

Investigation in regard to the cause of the blight were begun at the Colorado Agricultural College some time ago and the result of the work points strongly to the following conclusions:

The disease is due to a fungus, which attacks the plants for the most part in the seed bed. This being the case, there can be no remedy for the plant after it is once attacked. This is true, for the reason that the fungus grows on the inside of the plants and evidently enters only the rootlets of young plants. By examining the tissues of a young plant with a microscope, the threads of the fungus may be seen clogging the cells where they interfere with the passage of food material.

At the present time, then, we see no hope of ever being able to combat this blight successfully in the field. But we do hope to find a method of prevention by improving the sanitary condition of the seed beds. With this end in view, we believe it will pay to thoroughly clean and disinfect the frames or flats in which the seeds are planted. This may be done by washing or spraying all of the parts after the dirt and soil have been removed, with a strong solution of copper sulphate. Then fresh soil and manure should be procured, which should also be sterilized. This can best be done by steam. This may be done at small cost by fitting up a soil system of two-inch iron pipes which are to be placed in the bottom of a bed made for the purpose. Three ten or twelve foot lengths of pipe will be ample, and small holes must be drilled in them about six inches apart to allow steam to escape.

The pipes are now placed parallel to each other and connected at both ends, so that they are about 18 inches apart. The apparatus may be connected to a traction engine or other available source of steam supply. Soil should be filled into the bed over the pipes to the depth of about one foot, then the surface covered with gunny sacks or some similar material. If steam is turned on for an hour, the low organisms will be killed, and plants which will be practically free from blight should be raised in soil which has been treated in this manner.

While the experiments are by no means complete it is believed that any method which will control this disease must be along the lines suggested. The experiments now under way are being studied, and the results will be reported in due time.

W. PADDOCK.

### New Land Raises Good Beets.

W. H. Burnett has demonstrated that sugar beets can be successfully produced on new ground. He planted ten acres on new land under the North Delta canal. The seed bed was not properly prepared and the crop received little attention, but despite these disadvantages the beets are making an excellent growth and will yield a good crop, considering the chance they have had. Mr. Burnett's experiment has demonstrated one thing and that is if land under the North Delta canal is properly prepared and the crop given required cultivation and attention it will produce a heavy and profitable tonnage. For a Delta factory no less than 1,000 acres could be secured under the North Delta canal next year.

### If You Want Good Fishing

Remember that Lake City is the gateway to numerous streams that are unsurpassed for such sport. It is an ideal region for camping-out parties. The D. & R. G. Ry. has made special summer rates from Delta to Lake City. See your local agent for particulars, or as to accommodations write to THE HINSDALE COUNTY M. & P. ASS'N. Lake County, Colorado.

### In Better Quarters.

Mr. Scofield has moved his stock of groceries to the I. O. O. F. building, until last week occupied by Elbert Howard, stock of goods. Mr. Scofield's business has been increasing rapidly and he was forced to seek larger and better quarters. The new building will enable him to serve his trade to better advantage and to handle a larger stock.

### Excursion to Grand Junction.

The Delta ball team will run an excursion to Grand Junction next Sunday. The train leaves here at 9 a. m. and returning will leave Grand Junction at 9 p. m. Round trip rate \$1.75.

## ENGINEER McCONNELL TO ATTEND PICNIC

Will Talk On The Future Development of the Uncompahgre Valley.  
R. P. Davie May Come.

Hon. I. W. McConnell, constructing engineer of the Gunnison Tunnel, will be present at the Farmers Institute Picnic to be held in Delta on Aug. 19 and will talk on the "Future Development of the Uncompahgre Valley." Everybody will wish to hear Mr. McConnell. He probably sees the future of this country more truly than any other man and what he has to say will be of vital interest to all.

R. P. Davie, president of the sugar factory at Grand Junction, has been invited and may be present at the institute, in which event he will have a place on the program.

The program will be an excellent one and full of interest and of great value to every farmer and fruit grower. The Agricultural College will be represented by several professors and from 10 o'clock in the morning until 4 o'clock in the afternoon there will not be an uninteresting or dull moment.

Don't forget the basket picnic and be sure to bring a well filled basket. Delta will supply an abundance of its famous mountain water, cooled by the pure and sparkling ice manufactured at the local factory. A plan is on foot to have the people of Delta take their dinners to the grove and join in the refreshment part of the program.

The Delta Concert Band have very kindly consented to play and the local male quartette, which is one of the best in the state, will sing.

The Farmers Institute Picnic in Delta on Aug. 19 will be something you can't afford to miss. Begin to make your arrangements now.

### Some Sales This Week.

J. Ad. Johnson, a brother of I. D. Johnson, who come here from Nebraska last spring, has bought the Wm. Girardet place in North Delta, including a house and other improvements, and 4½ acres of land for \$2,800. Mr. Girardet will move into his property on Palmer street.

E. D. Owen of North Platte, Neb. has bought the W. G. Cook place, comprising ten acres near the cemetery on Garnet mesa, for a consideration of \$2,500. The Crescent Realty Co. handled this sale. Thru the Fitzgerald-Dermody Co. Mr. Owen bought the Lee residence property on Garnet mesa now occupied by F. G. Myers.

The Delta Steam Laundry thru the Crescent Realty Co., has been sold to H. W. Pratt of Leadville, who has had 24 years experience in the business. Mr. Pratt expects to take charge on the 19th. He says he will add new machinery and improve the plant.

### Mass Meeting.

There will be a mass meeting of citizens at the court house Monday evening, Aug. 12 to make further arrangements for the Farmers' Institute Picnic. Every business man is urged to be present and co-operate in the effort to make this picnic a notable success. All present committees should attend. Additional committees will be appointed and steps taken to enlist the presence of all the people of Delta at the picnic dinner. Monday evening at 8 o'clock at the court house.

F. DUFFIELD, J. E. GALLUP,  
Sec'y. Chm.

Notice to Leon Lake D. & R. Co. Stockholders.

All water from Leon Lake must be out by August 20th, 1907 or will be run out anyhow as the Company must fix tunnel this year.

C. M. HOCKER, President.  
M. R. WELCH, Sec'y.

### Traction Engines.

All persons using or operating traction engines or steam threshing machines are hereby notified that they will be held responsible for all damage done to any of the public bridges and culverts in the County of Delta by such engines or machines.

By order of the Board of County Commissioners.

D. S. DOUGHTY, County Clerk.  
1st. pub. Aug. 2; last pub. Aug. 9, '07.

### Notice for Bids.

The Leon Lake Ditch & Reservoir Co. wants bids to haul 1 car load of cement from Delta to Leon Lake, bids to be per ton. Send bids to the Secretary at Delta.

C. M. HOCKER, President.  
M. R. WELCH, Sec'y.