

WISCONSIN TOBACCO REPORTER

VOLUME 25.

EDGERTON, WISCONSIN, FRIDAY, MARCH 31, 1899.

NUMBER 16.

Business Director

POMEROY & PELTON,
DEALERS IN AND PACKERS OF
Leaf Tobacco
Edgerton, - Wisconsin.

McINTOSH BROS.,
PACKERS OF—
Leaf Tobacco
Edgerton, - Wisconsin.

H. S. McGIFFIN,
WESTERN AGENT FOR
RUSCHER & MELLOR,
Tobacco Inspectors,
149 Water St., New York.
Country Sampling Promptly Attended to.
Edgerton, - Wisconsin.

HANSON & NELSON,
PACKERS OF AND DEALERS IN
Leaf Tobacco
GOODS BOUGHT AND SOLD ON COMMISSION.
Edgerton, - Wisconsin.

A. S. FLAGG,
DEALER AND PACKER OF
Leaf Tobacco
Edgerton, - Wisconsin.

E. C. HOPKINS,
DEALER IN
LEAF TOBACCO.
Tobacco bought and sold on commission.
Edgerton, - Wisconsin.

ANDREW JENSON,
PACKER OF AND DEALER IN
Leaf Tobacco
Edgerton, - Wisconsin.

F. E. CINDE, HAMPTON & CO.,
Tobacco Inspectors,
And Warehousemen, New York.
Country Sampling Attended to by
T. B. EARLE, Agent,
Edgerton, - Wisconsin.

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IMPORTERS AND PACKERS OF
Leaf Tobacco
155 and 157 Lake Street,
Cor. LaSalle Street—
Chicago, - Illinois.

WISCONSIN HAVANA SEED OF OUR OWN PACKING A SPECIALTY.

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RUSCHER & MELLOR,
Leaf Tobacco Sampling
149 Water St., N. Y.
Stoughton, - Wisconsin.

O. C. LEE,
DEALER AND PACKER OF
Leaf Tobacco
Stoughton, - Wisconsin.

WAYNE & RATTERMAN, Props.,
Nos. 122, 124 and 126 West Front St.,
and 91, 93 and 95 Commerce St.,
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Daily Auction and Private Sales.
Advances made on Consignments.
We give special personal attention to our sales.
Three months storage free. Charges reasonable and returns promptly made.

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Edgerton, Wis.
Exchange Bank,
CAPITAL \$35,000.00,
Fully Paid up.

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A General Banking Business.

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Notary Public, Real Estate, Life and Fire
Insurance agent. Buys and sells notes and
mortgages. Loans money and procures ab-
stracts of titles to real estate in Dane and Rock
counties.

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HENRY S. SLOAN,
Attorney and Counsellor-at-Law
Office over Ellingson's Hardware Store.
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Attorneys and Counsellors at Law
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DEALER IN
Pumps and Windmills,
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Phoenix Bldg. EDGERTON.

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PACKERS OF SEED LEAF AND IMPORTERS OF
Havana and Sumatra Tobacco,
111 ARCH STREET, PHILADELPHIA.

S. B. HEDDLES
DEALERS IN
LEAF TOBACCO,
JANESVILLE, WISCONSIN.
NO. 5 SOUTH ADAMS

J. L. & M. F. GREENE,
PACKERS OF ALL KINDS OF
LEAF TOBACCO.
DEALERS IN
HAVANA and SUMATRA TOBACCO
Warehouses at Janesville, Milton, Fulton, Albany and Brodhead, Wisconsin.
And at Reading, Penn., and Dayton, Ohio.
STORAGE CAPACITY. - 7,000 CASES.
JANESVILLE, WISCONSIN.

TOBACCO STORAGE Capacity
10,000 Cases.
MANSFIELD & EARLE.

New Modern Iron Clad Building.
LOCATED ON TRACK.

On account of location and positively no fire heat in our
building, you will secure the lowest insurance rate obtainable
here.

LOADED TEAMS CAN DRIVE THROUGH THE BUILDING.

Ample Accommodations for sampling in the building. Re-
ceiving and shipping will be done by us when required.
Correspondence Solicited.

Does Your Back Ache?

In constant pain when on
your feet?
Is that dragging, pulling
sensation with you from morn-
ing till night?
Why not put the medicine
exactly on the disease? Why
not apply the cure right to
the spot itself?
You can do it with

Dr. Ayer's Cherry Pectoral Plaster

Immediately after the
Plaster is applied, you feel
its warming, soothing in-
fluence. Its healing remedies
quickly penetrate down deep
into the inflamed tissues.
Pain is quieted, soreness is re-
lieved and strength imparted.
No plaster ever made like it.
No plaster ever acted so quickly
and thoroughly. No plaster ever
had such complete control over all
kinds of pain.

Placed over the chest it is
a powerful aid to Ayer's
Cherry Pectoral; relieving
congestion and drawing out
all inflammation.

FOR SALE BY ALL DRUGGISTS.
J. C. AYER CO., Lowell, Mass.

THE Wisconsin Tobacco Reporter, Edgerton, - - - Wisconsin.

NOTE BOOK SKETCHES.

The present indications are that the
quantity of '98 crop remaining with
growers when the buying season closes
will be less than has been held through
the sweat in first hands in some years.
At no time since the market opened has
the field been deserted and the continued
picking which is still going on seems
destined to lift every crop that is not
held at unreasonable figures. No one
familiar with the trade or conversant
with the magnitude of the present crop
could believe six months ago that such
a condition would confront us to-day.
There is always more or less tobacco re-
maining in the country when buyers
assert that the crop is lifted, but what
there will be left this season will cer-
tainly be less than is usually outstand-
ing and they will be invariably hard
nuts for any buyer to crack. Buyers al-
ways view the cleaning up of a crop with
a good deal of complacency for they are
assured that no competitor can go into
the field, secure a packing from first
hands and undersell them in the market.
As was the case a year ago, a half a dozen
large holders now control more than half
the '98 crop. The porportion owned by
local packers is much less than some
years and practically speaking eastern
capital controls the '98 crop and prob-
ably will be able to dictate the selling
price to consumers. One thing is cer-
tain, there will be nothing left for small
operators to dicker on until another
crop is raised.

Wisconsin tobacco growers will prob-
ably not thank the New York Tobacco
Leaf for the opinion, quoted elsewhere,
that farmers of this state were overpaid
for their tobacco this year. The opinion
is based upon the theory that the flatter-
ing prices paid would be conducive to a
larger acreage next season to be followed
by a reaction. But the conclusion need
not be a necessary sequence for the
growers have it in their own hands not
to permit any material increase of acre-
age in the coming crop if they so desire.
There is no valid excuse for the average
grower to increase the size of his tobacco
field. The vast majority of the farmers
in the older sections grow all the tobacco
they can safely care for now and many
of them too much already. It is the big
crops that invariably have the largest
"tail end" to them as packers well know,
which is another reason why the average
on such farms should be reduced rather
than extended. Wisconsin growers have
certainly not been overpaid if the pack-
ers are able to realize a profit on their
investment when the goods are placed on
the market. Some will contend they are
entitled to all they can get in any event,
and the buyer must look after his own
interests like any other speculator. Will
the farmers do as much for themselves
in fixing the acreage of the coming crop?

As shrewd as the average tobacco buy-
er thinks he is, there is an occasional
sharper in the country who is able to do
a neat turn, as a local buyer has reason
to remember. Being in a neighboring
town a few weeks ago he was approached
by a young farmer who said he had a
crop for sale and would take the buyer
out a few miles and show it to him. The
tobacco suited, the price was right and a
trade was made on the spot. The farmer
wanted a cash payment instead of
a check for advance money, and the buyer
accommodated him to the extent of
all he had with him—\$30. When re-
ceiving day came around it was dis-
covered that the enterprising young farmer
did not own the crop, only worked
on the place and helped raise it and had
taken advantage of the absence of the
real owner, to sell the crop, pocket the
advance and skip out. The address of
the swindler is not known at this writing
but the buyer will hereafter be pretty
careful how he pays cash advances to
strangers.

The output of cigars throughout the
country for the month of February
amounted to 319,083,927 against 315,668,
540 in February of last year, showing a
slight increase of between three and four
millions. But the output of cigarettes
during the same month shows a decrease
of some sixty odd millions in a total of
217,800,469 against a production of 262,
124,590 in February last year. It is the
old story; an increase in the cigar pro-
duction means a decrease in the ciga-
rette production and vice versa. The
output of little cigars for the past month
amounted to 37,265,510, thus keeping up
its monthly average production. The
output of manufactured tobacco was
about the same as last year, 22,410,123
pounds last month, against 22,585,724
pounds in February last year.

Bicycles at your own price, from
\$7.50 to \$50 at Marsden & Watson's.
They have a lot of good wheels which a
small amount of your money will pur-
chase.

WISCONSIN TOBACCO MARKET

EDGERTON, Wis., March 31, 1899.

The movement in the '98 crop has now
reached a point where buying must
rapidly decline from this time forward.
Some riding is still being done but at
best only scattering crops remain unsold
and in some localities growers are en-
tirely closed out. It is quite probable
there will be very little tobacco left in
first hands when the packing season
closes. Prices continue at about the fol-
lowing quotations. Sales reaching us last
report are:

I. L. Wentworth 12a at 6½¢ & 1½¢.
J. L. Stockstad 8a at 6½¢ & 4¢.
Levi G. Holton 10a at 6½¢ & 2¢.
E. Shaw 7a at 6½¢ & 2¢.
T. J. Atwood 5a at 6½¢ & 1½¢.
H. H. Dickinson 3a at 6½¢ & 2¢.
P. C. Clark 6a at 6½¢ & 3¢.
J. W. Richardson 3a at 5½¢ & 2¢.
Amos Eliven 5a at 5½¢ & 2¢.
J. J. Bickle 3a at 5½¢ & 2¢.
Fred Hakes 4a at 5½¢ & 2¢.
O. H. Streigl 4a at 5¢.

I. L. Wentworth 4a at 6½¢ & 1½¢.
Most of the packers have bundle stock
on hand for some time yet at warehouse
handling.

Packers report an increasing inquiry
for old goods, especially anything in the
line of fillers or shorts, and transactions
are much more plentiful than for some
time past. Some fair sized sales have
been effected. F. S. Baines of Janes-
ville sold 500cs binders and 200cs '94
shorts. P. Heggestad delivered 48cs '97
to Carle Saturday at 8½¢. Antone
Johnson sold 39cs '97 to McIntosh Bros.
at 8½¢.

The shipments out of storage reach
26 car loads, 1289 cases, from this station
to all points for the week; receipts from
outside points during the same period,
50 cars. Since last report 2550cs of cigar
leaf were exported from New York.

JANESVILLE, Wis., March 24, '99.

Market conditions remain about the
same as last week, a reasonable degree
of activity prevailing, on the part of the
buyers and with steadily maintained
prices sales are frequent, making a great
difference with the small quantity now
held by the farmers. We hear of many
sections where the tobacco is pretty well
cleaned up.

Farmers are still delivering in liberal
quantities and the warehouses are crowd-
ed with bundles.

Old goods are doing better and a good
call for all grades is reported.—Farm
and Home.

JANESVILLE, Wis., March 24, '99.

The packing season is drawing near a
close, many of the warehouse forces ex-
pect to get through the rush by the
middle of April. The export branch of
the business is no small factor in this
market, and much of the crop has al-
ready found quarters across the Atlantic.
Buying still continues at about former
prices and several large packings of
filler grades have changed hands the
past week, at satisfactory prices to the
sellers. In old goods there has been a
good demand and several deals have been
effected.—Leaf.

STOUGHTON, Wis., March 24, '99.

Local buyers are still active, and a
large amount of the weed is daily
brought to town, and business at the
warehouses present a lively appearance.
O. K. Roe purchased 8 acres of John
Bostrack at 5½¢ in bundle; 7 acres of L.
Bronte, assorted, at 7¢; Wm. Almond 4
acres at 5½¢, and 18 acres of '98 in bundle
of K. Bostrack at 7½¢.

Oren Alderman delivered his 20 acre
crop Wednesday to Culton of Edgerton
at 5½¢ & 2½¢. Forest Colladay delivered
8 acres at Oregon at 8½¢.—Courier.

STOUGHTON, Wis., March 24, '99.

O. K. Roe received two carloads of
fillers from Edwards Bros., of McFar-
land, Thursday. Haynes of Brooklyn
delivered to Bjorn Bros. 13,000 pounds of
tobacco this week.

O. K. Roe has received this week: 8a
'98 at 5½¢ from John Bostrack; 18a '97
at 7½¢ & 3¢ from Knut Bostrack; 7a '98
assorted at 7¢ from Lars Bronte; 6a '98
at 5½¢ from Ole Jensen; 4a '98 at 5½¢
from W. L. Almond; 6a '98 at 5½¢ from
Ed. Page.—Hub.

SUN PRAIRIE, Wis., March 23, '99.

N. Cottage Grove—Jim Gallagher de-
livered his 1898 crop of tobacco last Sat-
urday afternoon at Sun Prairie for 3½¢
in the bundle.

McFarland—O. R. Pomeroy of Edger-
ton is here receiving tobacco. It seems
that most of the growers have sold in
the bundle, preferring an average of 6¢
to assorting and holding for possibly
higher prices.

Pierceville—Tobacco F. L. Warner dis-
posed of his '98 crop of tobacco, 10 acres,
at 5½¢ & 2¢; Lee Bros 6a at 5½¢ & 2¢; Dick
Brown 5a at 5½¢ & 2¢. Mr. Beederman of
Stoughton was the purchaser.

Morrisonville—The work of sorting to-
bacco was begun in the warehouses here
last week, under the management of
Bains of Janesville. The price paid is
65 per cwt.—Countryman.

New York.

NEW YORK, March 22, '99.

The domestic tobacco market has been
rather a quiet one during the past week,
except in Connecticut and Wisconsin.
Those who have such tobacco to sell re-

port active dealing. The pace was set
by force sweated, spotted New England
goods, and this is being followed by a
good demand for plain light wrappers,
which are selling at from 40 to 60 cents.
The seconds of the 1898 crop are receiv-
ing considerable attention from manu-
facturers, and the demand promises to
increase materially during the next few
weeks.

The call for force-sweated leaf exceeds
the supply, and as a result prices remain
strong. The top figure reported during
the week was one dollar, which was paid
for a lot of light spotted goods, which
the seller claimed would wrap at the rate
of two and a half pounds per thousand.
There has been so nothing of a scramble
for Wisconsin fillers, selling at from 5 to
7 cents, and a number of good-sized lots
changed hands. The expectation of a
strong demand for American goods in
Europe has served to stimulate the in-
quiry for old low-grade goods, and that
class of tobacco is being bought at very
fair prices by both packers and jobbers.
Conservative dealers believe that grow-
ers are being, and have been, generally
over-paid, and as the high price will be
conducive to a large acreage next year,
an unfavorable reaction is predicted.

Sumatra—All eyes are turned toward
Amsterdam, and news about the new
crop is being anxiously awaited. The
tone of the market here has been a little
more active during the week past, and
importers holding fine goods have gained
more confidence. They do not anticipate
much business, however, until the reports
of the first sale have been received and
digested. After that they look for a
more or less active demand for old goods
during the next few months, irrespective
of what the coming inscription may
bring forth.

Havana—The demand for Cuban to-
bacco continues strong, but goods are
moving in smaller quantities, and sales
are more difficult to make, owing to the
great inroads that have been made in
the stocks of importers during the past
two months. The market was quieter
this week than it has been since the
month began.—Leaf

New York.

Sales of Seed Leaf Tobacco reported
for The Wisconsin Tobacco Reporter by
J. S. Gans' Son, Tobacco Broker, No. 128
Water Street New York, for the week
ending, March 27, 1899:

140cs '98 N. E. Hav. forced sweat,
spotted and plain 30 to 65c.
100cs '97 State Hav. 12½ to 16c.
700cs '97 Wis. Hav. at 9c.
200cs '96 Wis. Hav. 11 to 11½c.
350cs '97 Zimmers at 16 to 22c.
130cs '97 Gebhardt at 12½ and 14c.
70cs '97 Dutch at 16 to 18c.
150cs '96 Pa Seed at 12½ to 13c.
170cs '97 Pa Seed at 11½ to 12c.
Total 2015 cases.

Baldwinsville, N. Y.

This has been a lively week. The de-
liveries have been numerous and the
many teams in town gave the appearance
of the old-time order of things. Sher-
man D. Green is registered at the Seneca
House this week. He is receiving for
the Bunnels, assisted by the firm's local
representative, C. S. Mills. It was in-
tended that growers should deliver Mon-
day, but owing to the storm no business
was done. But on Tuesday there was a
rush of all who were to come Monday
and all who were to come Tuesday, the
work in warehouses continuing until a
late hour. Mr. Green received about 450
cases here, and will receive 200 cases at
Savannah Friday and Saturday. E. C.
Munroe has received about 200 cases
this week, and J. W. Upson has received
some bundle goods. The tobacco buyers
held a banquet at the Seneca House
Wednesday evening. Plans were doubt-
less discussed for advancing the price of
leaf, but it's a little late, as the crop is
well bought up in this section.—Gazette.

LANCASTER.

LANCASTER NEW ERA, March 21, '99.

The local market continues to drag its
slow length along, without showing much
animation so far as cased goods are con-
cerned. The sales are few and far be-
tween, and are confined principally to
small lots. Such goods as might find a
ready sale, are not to be had, while the
offerings are not wanted to any consid-
erable extent.

The scramble for the new crop con-
tinues with undiminished vigor. A few
sales are quoted:

Noah Shrine 9a at 8½¢; Adam K.
Shrine 6a at 8½¢; Henry Miller 1a at 7
¢; Daniel Mellinger 1a at 6½¢; Evan
Hacker 1a at 5½¢ & 1¢; Evan Hacker 1a at
7½¢.

MIAMISBURG, OHIO, March 21, '99

The market may now be said to be
fairly open. Buyers are busy riding
every day that the weather permits, and
while there is no excitement such as has
been witnessed in former years, buyers
are ready to take all suitable tobacco for
their houses at current rates, generally
at 8c, with some sales as low as 7c. There
are sections which have not received any
attention, while some neighborhoods
have been relieved of their holdings. De-
liveries have been in fair volume.

Quotations: For '96 Spanish, 1½ to
2c for musty; 7c for clean, leafy
stock; '98 Spanish 7 to 8c; Dutch 10 to
11c; Gebhart 6 to 7c. Shipments 7 car-
loads.—News.

A Bargain in City Lots

Ten lots in Shannon's Addition to the
City of Edgerton on "Park Avenue" ad-
joining City Park; at \$40 per lot. Also
a few acre lots, terms to suit purchaser.
This offer is open until May 1st when
prices will be raised. Call on C. O.
Shannon on premises, or Harry S. Sloan
city.