Philadelphia, June 12th, 1897. My Dear Mr. Stone: The samples that you have sent The Inland Printer for comment have proven so interesting to me that I am anxious to have you tell us how well your printing advertising has paid you and how you make it pay; how you get your circulars out; how often you send them; and if you write all your matter yourself or do you have it done outside. Will you also tell us how you get at the business man; by that I mean what special inducements do you present to him for trade-winning.

I'd like to have your letter for use in my department of the paper for August, so let me have it by June 30th.

I hope trade is good with you, and that I may have the pleasure of hearing m you soon.

I am yours,

E. ST. ELMO LEWIS, I am yours,
"Musgrove," of Inland Printer, Chicago.

Any questions you'd like to ask, do so; I might help you.

The following is from "The Inland Printer," the leading printers' journal of the country:

"Down in Roanoke, Virginia, there is one of the largest printing establishments in the South, and one of the most progressive and up-to-date in the business anywhere, The Stone Printing and Manufacturing Company. Mr. Edw. L. Stone, the head of the company, and the one from whom emanates the majority of the advertising ideas, writes me as follows about his advertising:

'I believe advertising to be almost as necessary in the conduct of a printing establishment as is the printing press itself. The kind of advertising, or the method employed, is the point that needs the most consideration.

'The writer has always believed in a certain amount of newspaper advertising, and has carried two inches across double, at the top of the column, next to local reading matter, same position, in our morning daily for the past eight years. This is changed regularly, every week-the advertisement being set up in our job department, in nobby style, stereotyped, and the plate sent to the newspaper. We thus attend to our own display, have the use of all the late style type, borders, etc., and find that this method encourages the systematic changing of the advertisement.

Of course, the first thing is to have something to advertise. Advertising will not be beneficial for any length of time if the claims and representations are not as advertised.

'We claim to be the largest and best equipped printing office in the State-with possibly two exceptions; they may be larger, but are really no better equipped. All of our machinery is modern-our appliances labor-saving, etc. We have lots of type and other facilities necessary for quick work-and we tell our friends (and enemies) about them.

'It is, of course, necessary that the quality of our printing be right, and our prices right, and our promises kept.

'We inclose a little advertising slip in each letter we send out and in each package we deliver.

We never mention a price in our newspaper advertising, and seldom in our slip advertising. Our experience is that when a man sees a good job of printing he remembers who did it-he does not ask what it cost. We mean, for example, suppose a handsome programme is gotten out for some public entertainment, and the programme is commented upon. On all sides we will hear: "Stone, that's a nice programme you printed for the Flower Show." When some other entertainment is to be given they remember that we printed the other programme, and come to us. Then we take care of the rest.

'We pay especial attention to our proofreading-and it's a winning card with schools, colleges, universities, lawyers, etc.

And we tell the people about it.

'Our city has a population of about 22,000-we employ about sixty-five people, occupy three floors, 60 by 100 feet, well lighted and heated, fitted with gas and electric light, gas and electric power, and electric bells, dumb waiters and speaking tubes to all departments. Our people have a metropolitan printing office at

'And we tell them about it.

'We recently undertook to complete in two weeks an edition of 10,000 copies of an 180-page catalogue. Our customer doubted our ability to do so. A friend who had seen some of our quick work, in the shape of law briefs, told the customer if we said we would do it, they could count on it being done. We had them begging us for time.

'And we told the public about it.

. We endeavor not to promise more than we can perform-but, after we promise it, we leave no stone unturned to keep our promise. We telegraph for paper to come by express; we work at night-all night, may be; put the job on two presses, or six, if necessary.

'And then we tell the people about it.

'We keep quite a lot of samples of our printed work, with circular price list, always ready for answering inquiries. We send out a large calendar at first of the year, and calendars on blotters each month.

We never "let up."

'We make it a rule to answer all letters courteously and fully. If a quotation is asked on one thing, and we can suggest something better, or perhaps more economical, we do so.

'We never "talk about" a competitor. We blow our own horn, and find it keeps us busy.

'I have tried to answer your questions, and hope I have done so satisfactorily.

· I might add that I have active charge of the business; am a practical printer; write all the advertisements; keep in touch with almost every job, suggesting the change of a line here and there; believe in giving my force good tools to work with; have tried and true lieutenants at the head of the departments, who take pride in the good name of the establishment, etc.

'I believe in paying good wages and exacting good service.

'If I can give you any further information let me know.'

"There are lots of good points in that letter. You will notice Mr. Stone says, 'we never let up.' Much of the success of Mr. Stone's advertising lies in that. There is no 'off season' for Mr. Stone, because he always keeps at his people. Mr. Stone's letter can be read with a great deal of profit. because it is the testimony of a practical advertising business man who has the courage of his convictions and the power to carry them out fully and completely."

ANCIENT MEDICAL METHODS

The Manner of Doctors' Consultations In the Fourteenth Century.

Coming to Mondeville's exposition of the method of holding a discussion, we his description almost a story of what might take place today. "First," he says, "we should inquire into the nature of the disease, examining carefully and feeling, because the diagnosis is made by touching with the hand and observing with the eye. All the consultants engage in turn in the examination. Then, if the case demands it, they make a new examination all together, point-ing out to one another the symptoms of disease and the special or remarkable features either in the patient or the dis-case. Then one of them, the highest in rank, says to the patient, 'Sir, we per-ceive very clearly what is the matter with you, and you ought to have full confidence in us and be glad that there are so many of us here and such doctors enough for a king—and to believe that the youngest of us is competent to prescribe and carry on your treatment and bring it to a good result.' Then he interrogates the patient about the circumstances of his attack, 'Sir, do not be displeased or take it ill, but when did your illness begin?' following this with many other questions, the answers to which are recorded as indications fur-

nished by the patient.

When all the questions called for by the case have been asked, the consultants retire to another room, where they will be alone, for in all consultations the masters dispute with one another in order the better to discuss the truth, and sometimes they come to a pass in the heat of discussion which would cause strangers witnessing their proceeding to suppose there were discord and strife among them. This is some-times the case."—"Fourteenth Century Doctors," by M. E. Nicaise, in Popular Science Monthly.

Mozart's Method.

Mozart's method of composition was such as could only have been pursued by a child of genius. He would rise early, cat a hearty breakfast and then stroll for several hours in a forest near his home, where, inspired by nature's beauties, heavenly melodies came trooping through his brain. Repairing to his cottage, he would summon his wife, a very witty woman, and bid her tell him stories. He would then mount his high stool and proceed to commit these inspirations to paper, his wife telling him jokes and funny stories while he These he enjoyed immensely, frequently interrupting her with hearty bursts of laughter and sometimes even falling from the stool and rolling on the floor. But amid all this hilarity and uproar the flow of music which was to move the world went steadily on. His productions were wrought without the least thought or study, but came almost unbidden "direct from heaven." Like Shakespeare, he was purely the creature of inspiration, a genius of the highest order:—C. C. Hieatt in Housekeeper.

"It has long been supposed," says The Outlook, "that the most startling genealogical claim is that of the negus of Abyssinia, who insists that his descent has been in a straight line from the union of Solomon with the queen of Sheba, but some one has discovered a noble family in France, the counts of Noe, who not only claim Noah as their remote ancestor, but show on their family blazon that veteran seaman in the

Laying Bricks.

A bricklayer can lay about 1,500 or 1,600 bricks in a day of 10 hours where the joints are left rough, about 1,000 per day when both faces have to be worked fair and not more than 500 a day when carefully jointed and faced with picked bricks of a uniform color.

One objection to the use of X rays in examining baggage is that these rays will spoil any photographic plates the traveler may have picked up. Glass or metal bottles can be detected by the rays, but not their contents. One can-not tell, for instance, whether they convater or Cognac. It is expected that the application of the rays will have to be abandoned.

Max Haddad, who now lives in retirement in Worcester, Mass., was formerly a favorite jockey of the king of Roumania. His majesty had the ambition to have in his bodyguard of skilled riders men of nearly every na-tion of the world. Haddad, a Syrian by birth, was one of these. The 17 riders always accompanied the king on his official tours about Galatz.

A German correspondent in Constan tinople writes to a Vienna paper that there is hardly an official in Turkey to whom the government does not owe many months' salary. Life in Constantinople he declares to be dreadfully dull -no theaters, exhibitions, concerts, li braries or daily papers to help pass time-and he strongly advises young men not to try to make a career in such

LEGAL NOTICES,

PURSUANT TO THE TERMS OF PURSUANT TO THE TERMS OF a certain deed of trust executed on the 13th February, 1894, and recorded in the office of the clerk of the hustings court for the city of Roanoke, Va., in deed book 91, page 379, I shall on the 23d DAY OF NOVEMBEF, 1897, at 12 o'clock noon, in front of the courthouse in said city, proceed to sell at public auction the following property towing.

city, proceed to sell at public auction the following property, to-wit:
First. Beginning at a point on the north side of Salem avenue in the city of Roanoke and 35 feet west of Henry street, thence with Salem avenue north 88 degrees west 33 feet to a point, thence north 2 degrees east 30 feet to an alley, thence with said alley south 88 degrees east 33 feet to a alley south 88 degrees east 33 feet to a roint, thence south 2 degrees west 50 feet to the place of beginning. Being the same property conveyed by deed dated the 4th day of June, 1885, recorded in the office of the clerk of the hustings contributions the alter of Posnake. Value court for the city of Roanoke, Va, in deed book 3, page 85.

Second. Also one undivided half in-terest in all those certain lots in the city of Ronnoke, Va., lying on Nelson street

LEGAL NOTICES.

Beginning at point on the west side of Neison street 50 feet nor'h of Robertson street, thence north 88 degrees west 95 feet to a point, thence north 2 degrees east 125 feet to a point; thence south 88 degrees east 95 feet to Neison street, thence with the same south; 2 degrees west 125 feet to the place of beginning, containing 11,875 square feet, more or less, and known as lots 176, 177, 178, 179 and 180, ward 5, together with all the appurtenances to the said lots belonging. It being the same property conveyed by deed dated the 25th of February, 1887, and recorded in the office of the clerk of the hustings court for the city of Roanoke, Va., in deed book 17, page 378.

Third. Also one undivided half interest in the following property, to wit:
Beginning at a point on the west side of Nelson street, in the city of Roanoke, Va., 270 feet north of Bullitt street, thence north 80 degrees west 100 feet to a point, thence north 10 degrees west 46 feet to an alley, thence with said alley north 75 degrees 30 minutes east 110.3 feet to Nelson street, thence with Nelson street south 10 degrees west 69 feet to the place of beginning, being a part of lot 3, section 2, map of the Park Land and Improvement Company, conveyed by deed dated the 23d day of May, 1892, from Thos. W. Miller, trustee.

Fourth. Also one undivided half of the following property to-wit:
Beginning at a point on the south side of Patton street, in the city of Roanoke, Va., 110 feet east of Jefferson street, thence along Patton street south 88 degrees east 90.8 feet to a point, thence south 2 degrees west 125 feet to an alley, thence along Patton street south 88 degrees east 90.8 feet to a point, thence south 2 degrees west 25 feet to an alley, thence along and alley noth 88 degrees east 90.8 feet to a point, thence south 2 degrees west 25 feet to an alley, thence along and alley noth 88 degrees east 90.8 feet to a point, thence south 2 degrees we we started alley noth 88 degrees east 90.8 feet to a point, thence south 28 degrees east 90.8 feet to a poi

thence along Patton street south 88 degrees east 90.8 feet to a point, thence south 2 degrees west 125 feet to an alley, thence along sa'd alley north 88 degrees west 90.8 feet to a point, thence north 2 degrees cast 125 feet to the heginning. See deed recorded in the office of the clerk of the hustings court for the city of Roanoke, Va., deed book 88, page 271.

Fith. Also one undivided half interest in the following property, to-wit:

Beginning at a point on the northeast corner of Melrose avenue Twelfth street, thence with Melrose avenue south 76 degrees 1 minute 20 seconds east 50 feet to a point, thence north 13 degrees 58 min utes 40 seconds east 210 feet to an alley.

grees 1 minute 20 seconds east 50 feet to a point, thence north 13 degrees 58 min utes 40 seconds east 210 feet to an alley, thence with said alley north 76 degrees 1 minute 20 seconds west 50 feet to Twelfth street, thence with the same south 13 degrees 58 minutes 40 seconds west 210 feet to the place of beginning, and designated on the Melrose Land Company's map of the Melrose addition to the city of Roanoke, Va., as lot No. 8, in section 7. It being the same property conveyed by deed recorded in the clerk's office of the hustings court for the city of Roanoke, Va., in deed book 55, page 99.

Sixth. Also one undivided one-half interest in the following property situated in the city of Roaroke, Va., and bounded and described as follows:

Beginning at a point on the north side of Melrose avenue 102 feet east of Fifteenth street, thence with Melrose avenue south 76 degrees 1 minute 20 seconds east 50 feet to a point, thence north 13 degrees 58 minutes 40 seconds east 140 feet to an

south 76 degrees 1 minute 20 seconds east 50 feet to a point, thence north 13 degrees 58 minutes 40 seconds east 140 feet to an alley, thence with said alley north 76 degrees 1 minute 20 seconds west 50 feet to a point, thence south 13 degrees 58 minutes 4C seconds west 140 feet to the place of beginning, and known as lot No. 11, in section 36, according to the map of the Melrose Land Company, it reing the same property conveyed by deed of record in the office of the clerk of the hustings court for the city of Rcanoke, Va., in deed book 55, page 94.

5, page 94.

for the city of Kcanoke, Va., in deed book 55, page 94.

Seventh. Also one undivided one-half interest in that certain lot or parcel of land in the city of Roanoke, Va., and described as follows:

Beginning at a point on the southwest corner of Patton and Henry streets, thence southward with Henry street 100 feet to a point, thence westward parallel with Patton street 75 feet to a point, thence northward parallel with Henry street 100 feet to Patton' street, thence eastward with Patton street 75 feet to the place of beginning. It being the same property conveyed by deed of record in the office of the clerk of the hustings court for the city of Roanoke, Va., in deed book 55, page 98.

book 55, page 98.
TERMS OF SALE: The property will TERMS OF SALE: The property will first be offered singly in the above lots and then? as a whole and knocked down to the highest bidder. One-third cash will be required at time of sale or the property will be 'resold immediately; balance upon a credit of one and two years, to be secured by a deel of trust on the property.

EDWARD LYLE, Trustee.

complainants, and F. M. Williams. H. O. Mosher, J. P. Sanderson, C. A. Carpenter, R. B. Adams, Wilson H. Stiff, S. C. London, A. N. Pitzer, R. P. Johnson, J. D. Price, Geo. C. McCahan, W. M. Dunlap, E. L. Hanes, W. H. Stiff, I. W. Stultz, J. H. Daniel, A. D. Stultz, and H. C. Elllott, defendants.

You, and each of you, are hereby notified that pursuant to a decree in the above styled cause, pending in the circuit court for the city of Roanoke, Va, wherein you are parties, entered therein by said court on the 9th day of October, 1897, upon reference to the undersigned as special commissioner of said court, I have fixed upon Saturday, the 13th day have fixed upon Saturday, the 13th day of November, 1897, at 10 o'clock a. m., as the time, and my law office, room 308 of the Terry building, in the city or Roa-noke, Va, as the place to proceed to make, state and report the following inquiries and accounts as directed by said

First, Whether the said defendants above named are stockholders of the Creston Land Company.

Second, The amount of stock held by each of said defendants who are found to be stockholders of said company or any

stock for which they or any of then, may be liable to pay the assessments thereon.

Third, The amount paid on said stock by each of said stockholders and the amount remaining unpaid upon said stock by each of said stockholders.

Fourth An account of payed the said stock by the said stockholders.

Fourth, An account of any other mat-ter deemed pertinent by said commis-sioner or requested by any of the parties affected by the decree in writing to be so

Said decrea further provides that this order of publication shall be equivalent to personal service upon each of the defendants named. warned to be present at the time and place above named. Given under my hand as above named. Given under my hand as special commissioner, this the 13th day of October, 1897.

EVERETT PERKINS.

TRUSTEES' SALE OF VALUABL Improved Real Estate.—By virtue of deed of trust, dated September 1st, 189 Improved Real Estate.—By virtue of a deed of trust, dated September 1st, 1892, and duly recorded in the office of the clerk of the hustings court for the city of Roanoke, Virginia, in deed book No. 80, page 216, whereby Joseph Bell and wife conveyed the real estate hereinafter referred to, and more fully described in the said deed (to which reference is hereby made), to the undersigned trustees, to secure a certain bond or obligation of Joseph Bell to the Iron Belt Building and Loan Association, of Roanoke, Virginia; and default having been made therein, and being directed by said benefloinry so to do, the undersigned trustees will on MONDAY, NOVEMBER IST 1897, AT 12 o'clock M., pivoceed to sell in front of the courthouse in Roanoke city, Virginia, at public auction, to the highest bidder, a certain tot of land, with a desirable dwelling house and other improvements thereon, beginning at a point at the corner of lot of W. D. Trent and the old Rocky Mount and Fincastle turnpike, and fronting en said turnpike 40 feet, thence in a northerly direction about 150 feet to Traynham's line, thence with Traynham's line 40 feet to a point, thence in a southerly direction 150 feet to the place of beginning.

TERMS—CASH.

There is due on said bond \$441, as of September 30th, 1897.

H. S. TROUT,
C. A. McHUGH.

Trustees.

BY VIRTUE OF A DEED OF trust from Maurice and Geo. E. Mulcast.

Trustees.

BY VIRTUE OF A DEED OF trust from Maurice and Geo. F. Mulcare to the undersigned, dated the 15th day of May, 11895, and recorded in the clerk's office of the city of Roanoke, in deed book 98, page 23, for the purpose of securing certain payments to become due to the Old Dominion Building and Loan Association of Richmond, Va., default having been made in the payment of said deed, and having been required so to do by the beneficiary thereunder, the undersigned will offer for sale at public auction on the premises on the 30TH DAY OF OCTOBER, 1897, at 12 o'clock m., 'the following described property situated in the city of Roanoke, Va.:

Beginn'ng at a point on the west side of Monroe street n. e. 32 1-2 feet south of Patton street, thence south with Monroe street two degrees 15 minutes west 33 1-3 feet to a point, thence in a northerly direction parallel with Monroe street 32 1-2 feet to a point, thence in a northerly direction parallel with Monroe street 32 1-2 feet to a point, thence south 87 degrees 45 minutes east 75 feet, more or less, to the place of beginning, being part of lot 134, in Fourth ward, as shown on the map of the Roanoke Land and Improvement Company.

TERMS OF SALE: Cash.

Company.
TERMS OF SALE: Cash.
J. F. WINGFIELD,
Truste

IN THE CLERK'S OFFICE OF THE

IN THE CLERK'S OFFICE OF THE Hustings Cc art for the city of Roanske, on the 22d day of September, 1897.

Johnson & Co., plaintiff, against Peter Kidd and als., defendant. In chancery. The object of this suit is to attach the funds of Peter Kidd in the hands of the First National Bank of Roanoke, Va., also any other estate of said defendant in the city of Roanoke and to subject some and two years, to be secured by a deel of trust on the property.

EDWARD LYLE, Trustee.

L. C. HANSBROUGH, administrator c. t. a. of R. B. Moorman, deceased, complainant, against The Chester Land Coet als., defendants, in chancery, in the circuit court for the city of Roanoke, Va.

To L. C. Hansbrough, administrator c. t. a. of R. B. Moorman, deceased, complainants, and F. M. Williams, H. O. Mosher, J. p.

also any other estate of said defendant in the city of Roanoke and to subject same against said defendant amounting to \$170.30 with interest and cost and to obtain judgment against said defendant in the city of Roanoke and to subject same against said defendant amounting to \$170.30 with interest and cost and to obtain judgment against said defendant amounting to \$170.30 with interest and cost and to obtain judgment against said defendant in the city of Roanoke and to subject same against said defendant amounting to \$170.30 with interest and cost and to obtain judgment against said defendant in the city of Roanoke and to subject same against said defendant in the city of Roanoke and to subject same against said defendant in the city of Roanoke and to subject same against said defendant in the city of Roanoke and to subject same against said defendant in the city of Roanoke and to subject same against said defendant in the city of Roanoke and to subject same against said defendant in the city of Roanoke and to subject same against said defendant amounting to \$170.30 with interest and cost and to obtain judgment against said defendant for said amount.

And an affidavit having been made and circuit court for the city of Roanoke, and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and to subject same to the city of Roanoke and

and do what may be necessary to protect his interests in this suit. And it is fur-ther ordered that a copy hereof be pub-lished once a week for four weeks in The Roanoke Times and that a copy be posted at the front door of the courthouse of this

city on the first day of the next term.

A copy—Teste:
S. S. BROOKE, Clerk.

HANSBROUGH & HALL, p. q.

9 24 1m

BY VIRTUE OF A DECREE OF the corporation court of the city of Roanoke, Va., entered on the 1st day of July, 1897, in the chancery suit of Josiah Friend's administratrix and als. vs. A. P. Staples, trustee, and als., the under-signed as special commissioners appoint ed by said decree will offer for sale in front of the courthouse at public auction to the highest bidder at 12 o'clock noon on the 10TH DAY OF NOVEMBER, 1897, the following property situated in the city of Roanoke, Va., to-wit:

the city of Roanoke, Va., to-wit:

First. Beginning at a point on the southwest corner of Campbell and Randolph streets, thence south 2 degrees 15 minutes west 100 feet to a point, thence north 87 decrees 45 minutes west 100 feet to a point, thence north 87 degrees 15 minutes east 100 feet to a point, thence south 87 degrees 45 minutes east 100 feet to the place of beginning.

Second. Beginning at a point on the

place of beginning.

Second. Beginning at a point on the northwest corner of Campbell and Randolph streets, thence with Campbell street north SS degrees west 100 feet to a point, thence north 2 degrees east 100 feet to a point, thence south SS degrees east 100 feet to Randolph street, thence with Randolph street S. 2 degrees west 100 feet to the place of beginning and known as lots 110, 111, 112 and 113 in ward 5, according to the map of the Roanoke Land and Improvement Company.

TERMS OF SALE—CASH.

L. H. COCKE,

L. H. COCKE, M. J. COLEMAN, Special Commissioners.

TRUSTEE'S SALE—ON THE 5TH

LEGAL NOTICES.	R	DANI	OKE	STR	EET	RA	II W	AY
o'clock a. m., I will offer for sale at public auction on the premises the following property in the city of Roanoke, Va: Beginning at a point on the north side of Center street (now known as Second avenue n. w.) 100 feet from Six th street n. w., thence west with Center strret 25 feet to a point, thence north 130 feet to an alley, thence with said alley east 25 feet, thence south 130 feet to the place of beginning, and known as the eastern half of tot 14, section 26, R. F. & H. addition to the city of Roanoke.	ROANOKE STREET RAILWAY SCHEDULE IN REFECT APRIL 21, 1897.							
	Crystal Sp'ngs via B.B Park		C Spring vi. Wal't St& M Mt		Va. Col'ge WestEnd			
	Depot.	L've Cryetal	Lesve Union Depot.	Leave Crystal Spg.	Leave onion Depot.	Leave College.	Leave Union Depot.	Lesve H St
The above sale is made under a deed of trust from C. B. Page and J. A. Page, her busband, dated the 14th day of May, 1892, and recorded in deed book No. 77, page 82, default having been made in the bond therein secured for more than three months. The above sale will be made by the undersigned, who was substituted as trustee in the place of Silas W. Burt by an order of the hustings court of the city of Roanoke, Va., entered on the 21st of March, 1893. Terms of sale:—Cash. Amount due under the above deed of trust, \$1,689.46, as of September 27,1897. T. W. GOODWIN, Substituted Trustee. RUSTEES' SALE OF VALUABLE Improved Real Estate.—By virtue of a	7 (0) 7 (0) 8 20 9 90 1020 11 40 2 20 14 2 00 6 2 6 7 00 7 40 9 90 9 90 10 20	A M 7 20 8 40 9 20 10 00 11 200 12 00 P M 12 40 1 2 00 3 4 00 4 40 6 50 6 60 7 20 8 00 8 00 9 21 10 00 10 00	A M 6 00 6 40 7 20 8 40 11 20 12 40 12 20 6 6 00 6 40 8 (0 8 40 8 20 8 (0 8 40 8 (0 8 40 8 20 8 (0 8 40 8 (0 8	A M 6 20 7 040 8 20 9 40 10 20 11 1 0 11 1 0 11 1 0 2 20 3 (0 3 (0 3 4 0 5 0 5 0 6 20 1 0 9 40 1 0 9 40 1 1 0 1 1 0 1 1 0 1 0 1 0 1 0 1 0 1 0	A M 7 20 8 44 9 26 10 40 P M 12 00 12 4 1 2 00 2 40 3 40 4 40 6 4 40 6 6 00 6 40 7 20 8 40 10 40 11 20 11 20 10 20 10 20 10 20 10 20 10 10 20 10	A M 7 49 9 40 11 00 P M 12 20 1 00 1 00 2 20 3 00 3 00 3 00 6 20 7 00 6 20 7 00 9 00 11 00 9 11 00 11 40	7 00 7 40 8 20 9 60 9 40 11 20 11 40 1 20 1 40 2 20 3 40 4 20 5 40 6 20 7 40 8 20 9 40 1 9 40 1 9 40 1 9 40	A E 22

Vinton. | Norwich. | East Rounoke.

P. M. A. M. A. M. S. W. S. W.

Salem car runs between Terry building and Salem. First car Sundays at 8:30 a. m.
Vinton car runs between Terry building and Vinton. Sundays—First car 8:00 a. m.
Norwich car runs between Norwich and Union-Depot and connects with College car. Sundays—First car 8:00 a. m. Trips marked "n" will gothrough to Nocwich, al' other trips before 2:00 p. m. will stop at Woodrams. All trips after 2:00 p. m. will go through to Norwich.
College car runs between College and Union-Depot via Mill Mountain and connects with Norwich.
West End car runs between "H" street and Union Depot.
Crystal Spring car runs between Crystal Spring.

West End car runs between "H" street and Union Depot.
Crystal Spring car runs between Crystal Spring and Union Depot via Mil Mountain. First car sundays 8:00 a. m; and between Crystal Spring and Union Depot via Baseball Park. First car Sundays 8:20.
Franklin Road car runs between Terry building and His bland arenus s. w.
Bast Roanoke car runs between Terry building and Lynchburg avenue p. c.
11ckets for ride between Roanoke and Salem can be purchased in Roanoke at the following places:
Vaughan's cigar stand, Terry building.
Massic's Pharmacy, South Jefferson street.
And at Salem from Dillard & Persinger.

8, W. JAMISON, Gen'l Mgr. Office, Rooms 105 and 16 Terry Building.

N & W Norfolk Western

July 4, 1897.

WESTBOUND LEAVE ROANOKE

8:10 a. m. (Washington and Chattanooga limited) for Bristol, intermediate sta-tions and the South and West. Pull-man sleepers to New Orleans and Mem-phis. Connects at Radford for Bluefield and Pocahontas.

4:20 p. m., the Chicago Express for Radford, Bluefield, Pocahontas, Kenova, Cincinnati, Indianapolis, St. Louis, Kansas City, Columbus and Chicago, Pullman Buffet Sleeper Roanoke to Columbus. Also for Pulaski, Wytheville, Bristol, Knoxville, Chattanooga and intermediate points.

TRAINS ARRIVE AT ROANOKE. From Norfolk 7:50 a, m.; 4:10 p. m.

From Hagerstown 7:50 a. m.; 4:05 p. m. From Winston 1:15 p. m. From Bristol and the West 1:35 p. m .:

NORTH AND EASTBOUND, LEAVE ROANGKE DAILY.

1:50 p. m. for Petersburg, Richmond and Norfolk.

1:45 p. m. for Washington, Hagerstown, Philadelphia and New York.

10:45 p. m. for Richmond and Norfolk, Pullman sleepers Roanoke to Norfolk and Lynchburg to Richmond.

10:45 p. m. (Washington and Chattanooga limited) for Washington, Hagerstown, Philadeiphia and New York. Pullman sleepers to Washington via. Shenan-doah Junction and Baltimore and Ohio railroad.

Durham Division—Leave Lynchburg (Union station) daily, except Sunday, 4:00 p. m. for South Boston and Dur-ham and intermediate stations. Winston-Salem Division—Lave Roanoke

(Union station) 4:30 p. m. and 7:30 a. m. daily, except Sunday (Campbell street station), for Rocky Mount, Martinsville, Winston-Salem and intermediate stations.

For all additional information apply at ticket office or to W. B. Bevill, General Passenger Agent, Reanoke, Va.

M. F. Bragg. Traveling Passenger